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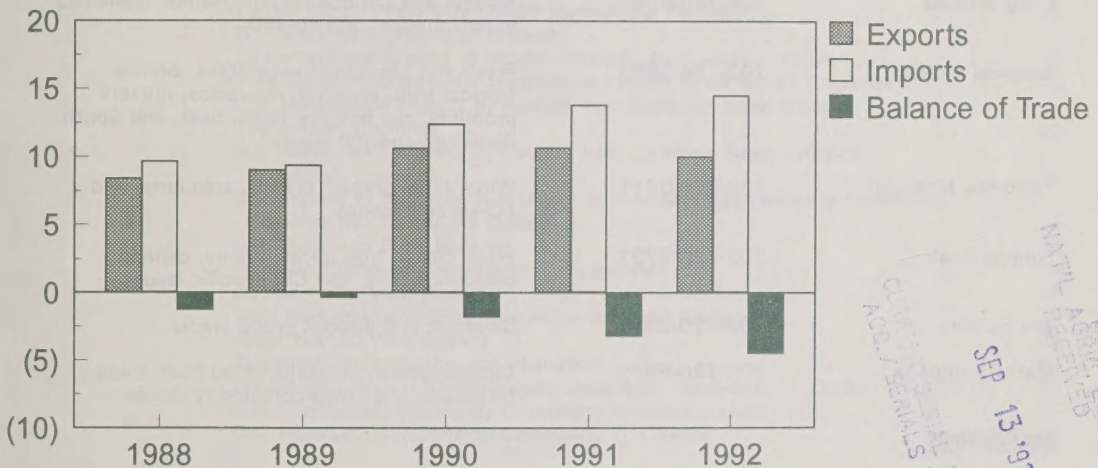
Horticultural Products Review

9/14/93

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While Exports Stagnate, EC Balance of Trade Declines in Horticultural Products

\$ Billions



Source: Eurostat

European Community (EC) horticultural exports declined 6 percent in 1992 to \$10 billion, after remaining stagnant in dollar terms in 1991. With imports continuing to increase, the EC's balance of trade deficit in horticulture has increased sharply since 1988, moving from a deficit of \$1.2 billion to \$4.5 billion. Poor harvests in 1991 of many fruits and vegetables reduced exports of fresh produce and increased imports in 1992, while the recession in the United States and Japan dampened export demand for many processed products.

For further information, contact:
U.S. Department of Agriculture
Foreign Agricultural Service
Horticultural and Tropical Products Division
AG Box 1049
Washington, DC 20250-1049

Telephone: 202-720-6590
Fax: 202-720-3799

Frank J. Piason, Director
Howard R. Wetzel, Deputy Director for Analysis
Peter O. Kurz, Deputy Director for Marketing

ANALYSIS

Kelly Kirby Flowers	202-720-4620	Fresh deciduous fruit, apple juice, olives, and Asia-specific issues
Brian Grunenfelder	202-690-2702	Trade policy, food safety, and plant health group leader
Craig Jenkins	202-720-6086	Mexico and Canada-specific issues, GSM-102 export credits, and PL-480
Emanuel McNeil	202-720-2083	Fresh and processed vegetables, berries, tropical fruit, kiwifruit, avocados, nursery products, cut flowers, hops, beer, and South American-specific issues
Katherine Nishiura	202-720-0911	Wine, table grapes, brandy, tree nuts, and EC-specific issues
Samuel Rosa	202-720-9792	Fresh citrus, fruit juices, honey, canned deciduous fruit, and CBI-specific issues
Joe Somers	202-720-2974	Situation and outlook group leader
Mark Thompson	202-720-6877	Circular editor, potatoes, dried fruit, trade forecasts, and cross-commodity issues

MARKETING

Laura Davis	202-720-2252	Apples, strawberries, blueberries, and fresh tomatoes
Ted Goldammer	202-720-8498	Wine, brandy, and almonds
Jean Harman	202-720-0897	Fresh and canned pears, canned peaches, fresh cherries, honey, hops, and potatoes
Stacey Peckins	202-690-1341	Nursery products, avocados, pistachios, papaya, and canned tomatoes
Elise Pinkow	202-690-1341	Table grapes, concord grapes, peaches, pears, plums, and cranberries
Steve Shnitzler	202-720-8495	Walnuts, kiwifruit, ginseng, asparagus, tart cherries, and processed corn
Robert B. Tisch	202-720-0898	Citrus, raisins, and prunes

For subscription questions or address changes, please contact Robertha McLean, 202-720-9445.

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Export Summary

U.S. exports of horticultural products in June 1993 totalled \$625 million, 1.4 percent above the same month last year. The largest increases were in fresh and preserved vegetables, tree nuts (mostly almonds), and miscellaneous products. Declines occurred in fresh non-citrus fruits (mostly cherries, grapes, and peaches and nectarines), hops, and canned/prepared fruit. During the first nine months (October-June) of fiscal 1993, the total value of U.S. horticultural exports was \$5.4 billion -- 3 percent over the same period last year.

All measures not otherwise noted are metric. One kilogram (kg.) = 2.2046 pounds,
 1 metric ton = 2,204.62 pounds, 1 liter = 0.2642 gallon, 1 hectoliter (hl.) =
 26.42 gallons, and 1 hectare (ha.) = 2.471 acres.

U.S. EXPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
JUN 93

NAME		QUANTITY					VALUE (1,000 DOLLARS)						
GROUP	COMMODITY	CURR MO LAST YR	CURR MO LAST YR	YOY %	TODAY LAST YR	TODAY CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO LAST YR	YOY %	TOT LAST YR	TOT CURR YR	LAST YEAR
FR	FRUIT CITRUS MT	13,463	20,197	414,355	404,000	446,561	6,852	9,138	229,019	201,798	245,552	241,801	110,821
	GRAPEFRUIT	12,365	8,600	103,200	102,896	131,718	9,605	8,945	87,894	69,414	110,821	69,414	259,368
	LEMONS	53,836	53,482	406,512	462,522	479,137	27,119	26,717	225,149	221,464	259,368	221,464	259,368
	ORANGES INCL TMLPS	601	324	23,690	18,772	24,990	636	241	20,987	15,866	22,039	15,866	22,039
	OTHER CITRUS	80,266	82,604	947,759	987,892	1,082,376	44,411	44,653	563,031	510,716	637,801	510,716	637,801
FR	FRUIT NON-CIT MT	28,871	30,194	445,356	404,631	530,070	18,350	17,264	275,010	241,840	333,869	241,840	333,869
	APPLES	1,101	2,244	5,534	10,886	6,945	1,441	2,011	7,274	11,094	9,360	11,094	9,360
	AVOCADOS	15,904	9,076	26,456	13,354	31,006	31,001	37,822	31,333	17,128	17,128	17,128	17,128
	CHERRIES SMT & TRT	15,612	11,302	129,224	89,134	218,374	21,301	16,538	134,209	109,345	228,295	109,345	228,295
	GRAPES	139	240	3,557	8,076	7,484	225	303	14,151	11,669	14,385	11,669	14,385
	KIWI/FRUIT	43,732	39,930	94,886	94,821	189,266	12,241	13,058	10,782	10,651	13,937	10,651	13,937
	MELONS	641	694	6,496	94,821	8,389	1,149	1,258	10,681	10,681	14,385	10,681	14,385
	PEACHES & NCTRNS	17,377	14,714	31,686	26,240	71,411	15,114	12,595	29,536	26,413	58,600	26,413	58,600
	PEARS	2,304	3,187	95,681	76,563	119,375	1,697	2,258	19,827	17,595	52,221	17,595	52,221
	PLUMS/PRUNES	14,367	9,173	23,216	16,774	68,710	3,249	3,258	31,837	28,221	58,600	28,221	58,600
	STRAWBERRIES	5,245	4,434	35,474	31,232	46,879	8,973	7,623	58,348	51,648	85,941	51,648	85,941
	OTHER NON-CITRUS	7,310	5,955	31,658	29,923	51,148	8,430	4,627	34,528	30,770	58,600	30,770	58,600
	Subtotal:----	152,611	131,098	926,028	811,401	1,348,624	150,558	126,997	772,428	685,203	1,099,340	685,203	1,099,340
CND/PRP	FRUIT MT	1,385	821	5,422	5,677	7,315	2,873	1,423	10,150	9,652	13,528	9,652	13,528
	CHERRY/FRUIT CND	1,694	2,439	24,905	26,971	33,574	1,924	2,978	27,991	30,168	36,262	30,168	36,262
	FRUIT MIXTURES	275	368	2,694	3,397	4,090	504	572	5,768	7,738	9,738	7,738	9,738
	MARACHINO CHRY	1,016	4,402	5,442	3,347	6,909	625	386	4,680	3,081	5,914	3,081	5,914
	PEACHES CANNED	4,929	4,532	45,061	47,231	62,594	5,844	5,738	51,175	58,599	78,241	58,599	78,241
	PINEAPPLE CANNED	16,228	13,312	129,957	127,233	173,351	17,412	15,956	145,121	146,928	193,558	146,928	193,558
	Subtotal:----	16,228	13,312	129,957	127,233	173,351	17,412	15,956	145,121	146,928	193,558	146,928	193,558
DRIED	FRUIT MT	5,807	4,152	69,922	68,567	90,972	8,959	8,826	100,848	103,562	131,721	103,562	131,721
	PRUNES, DRIED	9,104	9,107	87,319	85,863	129,867	12,829	13,785	124,424	123,644	151,992	123,644	151,992
	RAISINS, DRIED	1,104	1,107	19,599	19,497	24,480	2,515	2,483	26,720	26,737	36,910	26,737	36,910
	OTHER DRIED FRUIT	16,603	14,697	176,100	169,877	244,180	25,615	25,483	267,210	264,737	367,910	264,737	367,910
FROZEN	FRUIT MT	894	235	4,999	6,845	6,923	1,645	442	9,421	12,244	13,181	12,244	13,181
	BLUEBERRIES, FZN	1,022	1,921	8,434	8,700	13,759	1,206	2,537	10,357	16,205	16,205	16,205	16,205
	OTHER FZN FRUIT	4,108	3,072	25,163	27,043	39,876	5,473	4,573	36,308	40,253	55,739	40,253	55,739
FR/AVEG	JUICE (SSE) KL	6,856	6,930	46,147	48,837	59,350	4,198	3,988	29,546	29,920	37,391	29,920	37,391
	GRAPEFRUIT JU CND	7,573	9,084	46,910	66,216	67,767	6,881	6,951	41,589	50,130	59,786	50,130	59,786
	ORANGE JU NT CND	381,609	33,024	259,542	264,132	301,997	13,263	11,775	114,997	126,666	151,748	126,666	151,748
	ORANGE JUICE CND	40,571	81,964	296,564	270,521	349,724	21,802	19,893	169,717	158,886	223,707	158,886	223,707
	OTHER JUICES	93,610	80,964	643,812	642,681	859,930	50,860	43,717	355,350	342,004	467,121	342,004	467,121
VEGETABLES	FR MT	1,217	1,896	18,595	20,260	19,119	2,568	4,137	52,732	58,317	54,583	58,317	54,583
	ASPARAGUS, FR, CHLD	6,553	6,829	63,233	57,661	67,700	8,068	6,763	48,055	51,881	51,881	51,881	51,881
	BROCCOLI	11,026	12,555	101,122	100,369	115,121	4,476	3,667	34,007	46,375	39,423	46,375	39,423
	CARROT, FZN	12,634	17,881	113,369	114,707	156,657	4,745	5,889	41,387	49,375	55,764	49,375	55,764
	CELERY, FR, CH	7,104	5,920	71,273	49,845	83,718	4,747	4,904	38,489	40,137	45,646	40,137	45,646
	ONIONS, FR	107,812	108,139	487,259	481,720	615,885	40,039	47,137	253,608	280,359	317,787	280,359	317,787
	PEPPERS	193,861	211,334	1,321,168	1,301,105	1,608,938	84,544	99,979	714,313	812,959	863,190	812,959	863,190
	Subtotal:----	193,861	211,334	1,321,168	1,301,105	1,608,938	84,544	99,979	714,313	812,959	863,190	812,959	863,190
VEGETABLES	CANNED MT	2,471	2,006	17,539	17,739	23,237	1,897	1,541	13,634	13,710	18,147	13,710	18,147
	CATSUP & CHILI SA	12,416	16,471	101,107	112,156	121,303	12,303	80,480	100,891	107,777	107,777	107,777	107,777
	SWEET CORN CANNED	3,264	6,514	44,296	52,044	68,609	5,419	4,138	43,681	40,388	57,699	40,388	57,699
	TOMATO PASTE	16,159	18,836	140,152	158,485	155,109	5,688	5,188	208,077	246,111	255,252	246,111	255,252
	TOMATO SAUCE	4,116	48,582	355,377	423,540	482,952	43,078	46,876	362,927	411,679	487,988	411,679	487,988
	Subtotal:----	4,116	48,582	355,377	423,540	482,952	43,078	46,876	362,927	411,679	487,988	411,679	487,988
FROZEN	VEGETABLES MT	15,799	17,180	141,872	154,303	190,112	10,922	12,133	100,281	109,516	134,442	109,516	134,442
	FRENCH FRY	4,391	4,393	46,613	46,020	60,346	3,543	3,469	36,770	37,580	47,728	37,580	47,728
	FZN SMT CORN	1,458	1,557	10,887	13,452	15,109	1,988	1,787	9,743	10,554	13,530	10,554	13,530
	OTHER POT, FZN	6,892	6,857	50,172	46,173	65,145	5,766	5,760	48,875	43,704	64,044	43,704	64,044
	OTHER FZN VEG	27,541	28,988	250,087	259,959	332,302	21,509	22,551	195,670	201,355	259,746	201,355	259,746
DEHYD	VEGETABLES MT	646	633	6,333	5,554	8,025	1,603	1,530	14,639	13,492	18,961	13,492	18,961
	GARLIC DEHY	1,798	2,097	16,623	17,058	22,410	4,712	3,812	38,999	39,599	52,228	39,599	52,228
	ONIONS DEHY	3,027	3,455	32,429	24,520	42,711	2,920	3,680	27,132	24,766	36,610	24,766	36,610
	POTATO DEHYD	3,313	2,365	24,717	24,593	32,573	3,736	3,620	34,987	37,055	44,914	37,055	44,914
	Subtotal:----	8,785	8,552	80,103	71,727	105,721	12,368	13,543	115,665	115,213	153,014	115,213	153,014
TREE	NUTS MT	7,607	9,500	126,993	123,329	172,132	25,243	33,918	416,811	416,857	564,386	416,857	564,386
	ALMOND SH/PRP	1,006	736	7,196	11,458	9,969	3,081	2,492	24,658	37,553	31,122	37,553	31,122
	PISTACHIO, UNSHLD	919	744	16,941	14,776	21,123	3,503	3,162	85,454	49,961	60,661	49,961	60,661
	WALNUTS, SHLD	3,337	3,337	49,089	29,801	56,745	8,828	8,828	60,772	100,661	100,661	100,661	100,661
	WALNUTS, UNSHLD	3,337	3,337	49,089	29,801	56,745	8,828	8,828	60,772	100,661	100,661	100,661	100,661
	Subtotal:----	13,884	15,702	252,807	238,334	329,159	45,198	52,084	726,446	723,123	953,626	723,123	953,626
NURSERY	PRODUCTS NONE	0	0	0	0	0	0	0	25,464	28,679	32,902	28,679	32,902
	CUT FLOWERS	0	0	0	0	0	0	0	137,805	137,038	168,078	137,038	168,078
	OTHER NURSERY	0	0	0	0	0	0	0	163,270	165,718	200,980	165,718	200,980
HOPS & PRODUCTS	MT	498	143	3,952	3,546	4,594	4,213	1,946	51,100	59,759	59,263	59,759	59,263
	HOP EXTRACT	650	670	4,131	4,321	4,827	3,369	3,754	23,040	26,157	27,869	26,157	27,869
	HOP PELLETS	23	23	2,222	2,222	2,222	2,222	2,222	14,000	14,000	14,000	14,000	14,000
	Subtotal:----	1,181	827	10,305	10,303	12,018	8,281	5,808	85,804	100,633	101,068	100,633	101,068
WINE	KL	10,255	9,054	83,417	85,690	117,129	13,595	13,064	112,046	119,510	159,405	119,510	159,405
	GRAPE WINES	1,825	1,419	15,451	11,738	21,160	909	1,105	7,748	7,921	10,340	7,921	10,340
	OTHER WINE PRODUCTS	12,080	10,473	98,869	97,429	138,290	14,505	14,170	119,795	127,432	169,745	127,432	169,745
MISCELLANEOUS	KL	42,339	46,489	277,473	301,795	366,786	26,377	28,581	172,376	187,540	227,657	187,540	227,657
	BEER & BEVERAGES	8,906	10,137	87,458	90,129	121,119	24,480	24,480	144,680	144,680	188,828	144,680	188,828
	EDIBLE PREPARATIONS	3,263	4,052	24,491	36,891	34,280	3,315	1,1					

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES
WORLD TOTAL, OCTOBER-SEPTEMBER YEAR
JUN 93

NAME		QUANTITY				VALUE (1,000 DOLLARS)						
GROUP & COMMODITY	CURR MO	CURR MO	YR TDATE	YR TDATE		CURR MO	CURR MO	CURR MO	YR TDT	YR TDT	LAST YEAR	
	LAST	YR	LAST	YR		LAST	YR	YR	LAST	YR	YR	
FRESH FRUIT	MT											
APPLES	18,388	19,497	123,063	99,524	133,940	13,553	15,857	75,171	59,375	81,176		
AVOCADO	120	115	16,028	15,595	22,617	15,833	18,133	18,133	18,133	18,133		
BANANA	316,313	287,976	2,606,122	2,639,045	3,432,626	93,634	84,609	769,097	756,923	1,008,482		
CANTALOUPE	7,860	3,230	219,502	212,797	219,672	1,295	589	272,173	67,597	72,209		
GRAPES	22,512	3,054	13,134	13,134	21,967	20,785	20,785	22,173	261,309	258,500		
KIWI FRUIT	13,979	22,555	16,980	18,594	20,170	2,432	1,829	14,982	59,474	69,280		
MANGO	7,152	4,615	58,466	73,613	74,513	14,436	14,877	46,825	59,474	69,280		
PEACH	13,005	10,500	96,739	93,644	121,471	4,592	3,980	33,819	34,526	43,232		
PINEAPPLE	6,546	5,991	111,192	113,802	111,734	1,554	1,332	39,012	41,203	39,012		
STRAWBERRY	27,955	31,047	387,318	400,738	483,856	11,135	9,810	152,853	155,591	195,678		
OTHER FRUIT	437,996	405,794	4,056,339	4,113,505	5,055,369	198,339	156,176	1,554,111	1,539,259	1,884,233		
Subtotal:-----												
DRIED FRUIT	MT											
DRD APRICOT	257	915	6,515	9,360	7,670	703	2,003	13,636	21,063	16,435		
DRD FIG & PASTE	303	395	8,712	7,035	9,221	288	341	12,071	9,659	12,620		
OTHER DRD FRUIT	1,673	1,583	16,350	21,551	22,174	2,422	2,171	20,447	24,955	28,589		
Subtotal:-----	2,234	2,894	31,577	37,947	39,066	3,414	4,516	46,155	55,678	57,645		
FROZEN FRUIT	MT											
FZN BERRERIES	226	703	3,404	4,031	5,667	447	1,136	5,915	7,374	10,016		
FZN STR	1,951	1,965	17,047	17,874	20,847	2,267	1,979	18,635	19,250	21,866		
OTHER FZN FRUIT	2,379	4,258	20,654	24,912	27,999	2,466	4,605	23,278	25,961	32,072		
Subtotal:-----	4,527	6,927	40,707	46,818	54,514	5,161	7,721	47,829	52,585	64,075		
CANNED/PREP FRUIT	MT											
CANNED LIVES	6,984	5,921	53,818	54,625	76,771	15,522	13,175	113,897	118,133	155,803		
CANNED ORANGES	4,986	4,555	52,011	30,762	62,098	5,605	4,270	62,311	29,442	74,127		
CANNED PEACH	21,264	29,622	18,067	18,766	20,877	941	600	177,675	15,940	33,502		
CANNED PINEAPPLE	2,769	1,950	263,336	253,710	335,888	17,517	17,315	17,436	19,584	224,262		
MIXED FRUIT	1,654	1,950	30,658	25,475	34,204	1,591	1,822	22,072	23,007	30,745		
PREP/PRES FRUIT	5,457	6,038	43,103	43,142	57,779	5,986	6,598	48,507	50,041	66,548		
OTHER CANNED FRUIT	3,479	4,310	34,171	34,265	48,368	4,385	4,984	48,873	50,041	66,548		
Subtotal:-----	50,249	53,068	493,667	461,334	631,768	51,634	49,384	486,507	439,377	622,229		
FRUIT&VEG JUICE (SSE)	KL											
APPLEPEAR JU	104,201	95,985	681,446	623,232	880,377	40,688	21,606	262,388	176,115	332,584		
FCOJ	45,866	70,731	835,697	743,583	1,072,459	13,273	8,116	251,905	120,975	306,090		
GRAPE JU	8,366	8,368	110,854	168,834	168,834	1,189	1,189	18,172	6,242	6,242		
PINAP JU	28,196	26,061	286,961	263,832	351,293	3,463	5,577	75,906	59,019	92,991		
OTHER FRUIT JU	10,947	20,994	108,040	113,481	135,536	7,298	7,819	64,315	56,811	81,072		
Subtotal:-----	210,578	222,081	2,002,373	1,844,983	2,608,640	76,914	46,227	686,553	453,099	874,681		
FRESH VEGETABLES	MT											
ASPARAGUS	3,705	3,282	13,247	13,539	18,753	3,437	3,180	14,052	14,461	18,679		
BELL PEPPER	2,988	4,415	21,560	24,192	25,401	254	372	29,423	33,806	33,057		
CARROT	2,666	3,990	75,865	109,624	83,939	4,990	7,708	74,592	112,452	89,726		
CHILI PEPPER	1,855	1,458	28,879	29,713	36,165	3,936	2,332	43,009	43,179	50,620		
CUCUMBER	5,460	5,702	165,663	230,894	174,881	1,078	1,078	66,171	81,184	69,889		
ONION	3,179	2,422	13,531	19,710	13,531	2,422	1,078	23,850	30,497	19,848		
POTATO, INCL SD	6,606	10,991	135,831	281,528	153,754	3,008	2,182	21,855	45,747	24,398		
SQUASH	14,138	2,422	181,033	92,496	83,525	401	6	14,002	95,897	145,006		
TOMATOES	11,048	11,048	11,048	11,048	11,048	11,048	11,048	11,048	11,048	11,048		
OTHER FRESH VEGETAB	14,027	13,542	213,099	227,895	267,390	7,139	7,839	120,425	129,683	146,553		
Subtotal:-----	55,905	67,844	1,139,214	1,581,010	1,315,566	37,411	55,447	648,466	928,107	749,697		
CANNED/DEHYD VEGET	MT											
CND ARTICHOK	2,205	4,156	11,924	13,493	18,822	3,375	6,403	18,479	21,380	30,366		
CND BANBRO	1,583	3,149	39,157	36,756	50,617	10,101	6,650	24,775	18,606	29,952		
CND MSHROOMS	2,592	2,385	4,687	4,603	9,990	4,441	1,543	91,203	78,552	117,006		
CND PIMIENTO	3,179	2,338	33,596	40,503	1,761	1,644	1,254	1,254	6,660	10,065		
CANNED WATERCRESS	5,890	4,481	24,604	26,552	34,835	2,216	3,281	19,306	18,530	26,775		
TOMATO PASTE & SAUC	5,927	1,462	18,684	35,774	24,162	3,747	1,026	15,130	24,364	18,487		
DRIED MUSHROOMS	1,413	1,61	2,228	2,228	2,228	2,228	2,228	2,228	2,228	2,228		
TOMATO TOMATOES	4,822	4,822	4,822	4,822	4,822	4,822	4,822	4,822	4,822	4,822		
OTHER DEHYD VEGETAB	12,002	7,080	58,969	61,725	79,779	15,617	17,781	44,980	45,688	66,880		
OTHER DND VEG	13,161	13,161	13,161	13,161	13,161	13,161	13,161	13,161	13,161	13,161		
Subtotal:-----	48,206	43,290	351,923	390,253	469,813	50,765	49,039	415,501	423,624	552,850		
FROZEN VEGETABLES	MT											
BROCCOLI FZN	11,178	10,706	122,972	145,036	156,737	7,666	7,052	84,193	96,650	108,309		
CARROT FZN	134	408	17,282	19,274	19,096	101	266	14,098	13,687	15,339		
POTATO FZN	11,219	13,202	65,992	96,750	85,276	5,481	6,909	39,108	53,274	49,302		
OTHER VEG FZN	12,139	12,139	12,139	12,139	12,139	12,139	12,139	12,139	12,139	12,139		
Subtotal:-----	147,666	122,209	969,128	1,429,705	1,324,716	20,707	22,892	201,728	233,130	258,340		
TREE NUTS	MT											
BRAZILS TOT	463	432	5,475	6,616	9,958	676	745	8,319	9,468	13,892		
CASHENUS TOT	4,254	4,546	38,864	47,585	56,063	18,040	18,576	178,943	192,167	253,425		
COCONUT	4,424	4,469	41,730	42,643	42,643	4,364	4,364	36,727	36,727	36,727		
PECANS	5,687	11,730	18,051	14,438	963	4,882	37,334	74,516	46,131	46,131		
OTHER NUTS	461	1,756	10,447	16,426	13,198	2,301	5,935	36,997	55,105	55,105		
Subtotal:-----	9,758	11,992	110,685	131,323	154,423	26,185	33,868	302,676	366,440	419,756		
NURSERY PRODUCTS	M											
CARNATIONS	54,876	63,080	726,821	770,507	889,889	5,091	5,161	68,986	68,518	83,596		
CHRISTMAS TREES	0	4	2,194	1,995	2,194	9	9	19,495	17,286	19,495		
CHRYSANTHEMUMS	15,600	14,395	181,114	114,622	215,648	3,901	5,983	72,656	82,800	88,257		
ROSES	34,503	40,997	475,756	475,756	475,756	5,303	5,303	72,656	72,656	72,656		
TULIP BULBS	0	0	73,732	65,749	281,547	0	8,241	81,959	81,959	81,959		
OTHER CUT FLRS	0	0	0	0	0	0	6,997	7,024	7,024	7,024		
OTH NURS PROD	105,009	118,447	1,392,404	1,427,913	1,893,726	28,903	33,830	435,079	473,274	573,609		
HOPS & PRODUCTS	MT											
HOPS BELLETS	191	119	7,509	3,978	7,608	1,217	850	33,999	22,204	34,367		
OTHER HOP PROD	0	122	7,890	130	914	4	796	4,726	881	4,984		
Subtotal:-----	191	242	8,400	4,109	8,523	1,222	1,647	38,726	23,086	39,351		
WINE	KL											
RED WINE	13,528	9,824	72,947	75,975	102,539	55,867	38,435	302,448	303,829	418,995		
SPARKLING WINE	10,900	8,523	77,012	69,718	106,503	15,066	20,117	190,973	259,716	259,716		
WHITE WINE	2,555	2,685	19,200	17,430	27,247	6,325	6,621	48,368	44,046	33,540		
OTHER WN PROD	29,573	22,970	194,115	185,790	268,593	122,447	86,436	793,784	755,399	1,085,925		
Subtotal:-----												
MISCELLANEOUS	KL											
BEER & BEVERAGES	104,972	115,746	746,421	791,675	1,032,714	89,629	96,803	641,278	673,254	884,171		
OTHER MISC	0	0	0	0	0	0	58,663	66,986	481,540	523,235		
Subtotal:-----	104,972	115,746	746,421	791,675	1,032,714	148,292	163,789	1,122,818	1,196,490	1,518,499		
Grand Total:-----												
						771,418,977	6,779,943	6,939,553	8,700,895			

Monthly Policy and Marketing News Updates

General Developments

Exports to Mexico continue strong as it became the third leading destination for U.S. horticultural exports in June.

Mexico was the third leading destination for U.S. horticultural exports in June, with exports in June at \$31 million (up 34 percent over June 1992) and FY1993 to date exports at \$259 million (up 23 percent). Total U.S. horticultural exports climbed to \$625 million, up 1.4 percent over June 1992. Total horticultural exports for FY 1993 to date (October 1992-June 1993) reached \$5.4 billion, up 3.1 percent over the previous year.

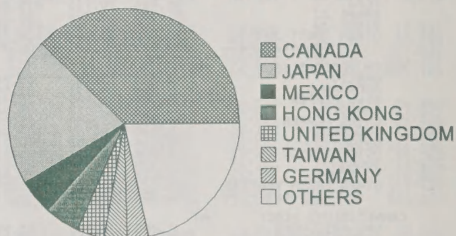
U.S. horticultural exports to Mexico have increased dramatically in the past five years. Five years ago, Mexico was the 10th largest destination for U.S. horticultural exports. Last year, it was fifth. In FY 1988, exports totalled \$57 million, and by FY 1992, they had increased five-fold to \$280 million.

Deciduous fruit exports to Mexico for June 1993 nearly doubled from June of last year, to \$9.2 million. Fresh vegetable exports more than doubled in June, to \$3.1 million. Hops exports

more than tripled in June, to \$1.9 million. Tomato exports to Mexico have climbed six-fold to \$10.7 million for the current fiscal year-to-date.

Canada continues to be the leading destination with exports in June at \$235 million (up 1.2 percent over June 1992) and FY1993 to date exports at \$1.8 billion (up 5.2 percent). Japan is the second leading destination, with exports in June at \$130 million (up 4.4 percent over June 1992) and FY1993 to date exports at \$933 million (down 8.9 percent). The top markets for U.S. horticultural exports are shown below:

Mexico Became Third Leading Destination for U.S. Horticultural Exports in June 1993



U.S. Horticultural Exports Value in \$ Millions

	June 1992	June 1993	FY 1992 to date	FY 1993 to date	Total FY 1992	% change June	% change FY 1993
CANADA	233	235	1,691	1,779	2,223	1.2%	5.2%
EC-12	93	80	1,025	995	1,335	-14.2%	-3.0%
JAPAN	124	130	1,024	933	1,273	4.4%	-8.9%
GERMANY	18	19	261	283	346	5.1%	8.5%
MEXICO	23	31	211	259	281	33.7%	22.6%
HONG KONG	32	31	194	231	269	-2.4%	18.6%
UNITED KINGDOM	33	24	233	220	319	-28.3%	-5.3%
TAIWAN	21	20	177	199	248	-7.3%	12.3%
OTHERS	90	98	913	1,003	1,212	8.9%	9.9%
WORLD	616	625	5,235	5,399	6,841	1.4%	3.1%

Source: U.S. Department of Commerce, Bureau of the Census.

USDA amends GSM-102 credit guarantees to Indonesia.

USDA has allocated \$750,000 in GSM-102 credit guarantees in connection with sales of U.S. cut and frozen potatoes for french fries. Other countries' allocations for horticultural products under GSM-102 are listed in the table below.

GSM-102 is a U.S. government program which provides guarantees of payments to private exporters for agricultural products to

middle-income developing countries. U.S. exporters are reminded that all applications for guarantees are subject to price review. Exporters who submit applications for payment guarantees for fresh fruit under this announcement should be familiar with the Notice to Program Participants, (GSM-91-4), issued Sept. 17, 1991. For further information, call (202) 720-3224.

FY 1993 GSM-102 Credit Guarantee Coverage 1/

Country/ Commodity	Announced Allocations FY 1993 (\$1,000)	Exporter Applications Approved (\$1,000)	Balance
Colombia			
Dried fruits	500	0	500
Tree nuts	500	0	500
Indonesia			
Potatoes 2/	750	0	750
Mexico			
Almonds	1,000	0	1,000
Fresh fruits 3/	2,000	1,000	1,000
Hops	10,000	2,300	7,700
Tunisia			
Almonds	500	0	500
Raisins	500	0	500
Venezuela			
Fresh fruits 4/	5,000	0	5,000

1/ Coverage through 8/13/93.

2/ Cut & frozen for french fries.

3/ Apples, pears, plums, peaches, nectarines, and strawberries.

4/ Apples, pears, plums, grapes, cherries, and peaches.

Turkey lowers price supports for horticultural products.

On August 10, 1993, the Turkish Government announced the level of price supports for several commodities, including some horticultural products. Filberts, raisins, and pistachios all got base price increases, ranging from 53.2 to 60 percent. None of the increases were higher than the inflation rate, which was 73.1 percent for the period August 1992 to July 1993. Also included in the program for the 1993 crop are

increases in price supports for the months of October, November, and December. These monthly increases will protect producers from inflation and encourage extended producer sales. This will reduce the Government's immediate financial outlays and spread out the sales period making product marketings more stable. Pistachios are not eligible for the monthly increases.

Shown below are the agricultural price supports for filberts, raisins, and pistachios:

	Prices in Turkish lira per kilogram					
	1992 Base price	1993 Base price	October 1993	November 1993	December 1993	% increase '93/'92
Filberts (round)	9,000	14,200	14,550	14,900	14,250	57.7
Filberts (oval)	8,700	13,800	14,150	14,500	14,850	58.6
Raisins	6,200	9,500	9,750	10,000	10,250	53.2
Pistachios	25,000	40,000	40,000	40,000	40,000	60.0
	Prices in \$ per kilogram					
	1992 Base price	1993 Base price	October 1993	November 1993	December 1993	% change '93/'92
Filberts (round)	\$1.27	\$1.23	NA	NA	NA	-3.3
Filberts (oval)	\$1.23	\$1.19	NA	NA	NA	-2.8
Raisins	\$0.87	\$0.82	NA	NA	NA	-6.1
Pistachios	\$3.52	\$3.46	NA	NA	NA	-1.9

Exchange rates used: August 1992: TL 7,094.9 = \$1.00; August 1993: TL 11,576 = \$1.00.

Sources: International Monetary Fund and Wall Street Journal.

NA - Not available.

Taiwan tightens import inspection requirements.

The Taiwan authorities at the Bureau of Commodity Inspection and Quarantine (BCIQ) recently issued a list of 27 products, mostly nuts and nut products, that will be subject to mandatory BCIQ inspection effective October 1,

1993. The authorities maintain they have taken this action as part of their continuing efforts to ensure the quality of imported food and to protect Taiwan consumers. The BCIQ inspection will focus on labelling, food hygiene and food additives. Imports will be released only if the inspection results indicate that product meets current requirements. The affected products are as follows:

HARMONIZED. SYSTEM NO

DESCRIPTION

0801.10.10.00	Coconut, shredded
0801.10.90.00	Other coconut, fresh or dried
0801.20.20.00	Brazil nuts, dried
0801.30.20.00	Cashew nuts, dried
0802.11.10.00	Sweet almonds, inshell, fresh or dried
0802.11.20.00	Bitter almonds, inshell, fresh or dried
0802.12.10.00	Sweet almonds, shelled, fresh or dried
0802.12.20.00	Bitter almonds, shelled, fresh or dried
0802.21.00.00	Hazelnuts or filberts, inshell, fresh or dried
0802.22.00.00	Hazelnuts or filberts, shelled, fresh or dried
0802.31.00.00	Walnuts, inshell, fresh or dried
0802.32.00.00	Walnuts, shelled, fresh or dried
0802.40.20.00	Chestnuts, dried
0802.50.00.00	Pistachios, fresh or dried
0802.90.10.00	Ginkgo nuts, fresh or dried
0802.90.20.00	Pecans, macadamia nuts, fresh or dried
0802.90.90.90	Other edible nuts, whether or not shelled or peeled, fresh or dried
1801.00.20.00	Cocoa beans, whole or broken, roasted
2008.19.10.00	Almonds, otherwise prepared or preserved
2008.19.20.00	Pistachios, otherwise prepared or preserved
2008.19.30.00	Pecans, macadamia nuts, otherwise prepared or preserved
2008.19.90.10	Watermelon seeds, otherwise prepared or preserved
2008.19.90.21	Other nuts and seeds, including mixtures (with ground nuts over 20 percent), otherwise prepared or preserved
2008.19.90.22	Other nuts and seeds, including mixtures (with ground nuts less than 20 percent), otherwise prepared or preserved
2008.19.90.92	Other nuts and seeds, including mixtures, not containing ground nuts, otherwise prepared or preserved

Fresh Non-Citrus

U.S. exports of apples declined but new major markets have emerged.

U.S. exports of fresh apples in marketing year 1992/93 (July-June) declined 6 percent to \$301 million. Volume was down 5 percent to 489,000 tons. Increased world apple production resulted in lower prices and increased export competition. Most of the decline in U.S. apple sales was to the European Community, where production was up sharply in 1992/93. However, two markets, Mexico and Taiwan, continued to register large increases. U.S. exports to Mexico, which increased 54 percent to over \$49 million, continued to benefit from the elimination of that country's apple import licensing scheme in 1991 and the increased purchasing power of Mexican consumers. Taiwan became the largest U.S. market for apples in 1992/93, with sales increasing 59 percent to \$75 million, surpassing Canada at \$55 million.

U.S. pear exports registered a modest decline in marketing year 1992/93.

Exports of U.S. fresh pears declined 10 percent in marketing year 1992/93 (July-June) to \$61 million. Volume was off 13 percent to 100,000 tons. A significant part of the decline was to the European Community (EC) which decreased 75 percent to \$1.3 million. Demand for U.S. pears declined in the EC due to a large EC crop and increased export competition from Chile in the spring. Slight export increases to Canada and Mexico, with sales reaching \$25 million and \$17 million, respectively, partially offset declines in other markets.

Canadian anti-dumping duties, imposed on imports of tart cherries from the United States in 1988, will be removed as of January 29, 1994.

The action follows a decision by the Canadian International Trade Tribunal (CITT) not to conduct an administrative review of the original material injury finding. Section 76 of Canada's special import measures act stipulates that finding of material injury, and the associated protection in the form of anti-dumping or countervailing duties, expire 5 years from the last finding unless a review is initiated. The CITT solicited comments from interested parties in June of this year. Since no requests were received in support of a review, the duties will expire in January.

Tart cherries affected by the duties included fresh, frozen, and provisionally preserved. The United States exported \$286,000, \$1.1 million, and \$5 million, of each commodity, respectively, to Canada in marketing year (May-April) 1992/93.

Correction

Due to a computer programming error, the export tables on pages 33-36 of the August 1993 Horticultural Products Review were incorrect. Corrected tables appear on pages 42 to 45.

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European Community Exports of Horticultural Products, 1992

European Community (EC) horticultural exports declined 6 percent in 1992 to \$10 billion, after remaining constant in dollar terms in 1991. With imports continuing to increase in 1992, the EC's balance of trade has deteriorated sharply since 1988, moving from a deficit of \$1.2 billion to \$4.5 billion. Poor deciduous fruit and vegetable harvests in 1991 reduced exports of fresh produce and increased imports in 1992. At the same time, the world-wide recession which hit the United States and Japan dampened export demand for many EC processed products.

European Community horticultural exports (including spirits) to all non-EC countries totalled \$10.0 billion in 1992, a decrease of 6 percent in dollar terms. In quantity terms, total exports were 7.55 million tons, unchanged from 1991.

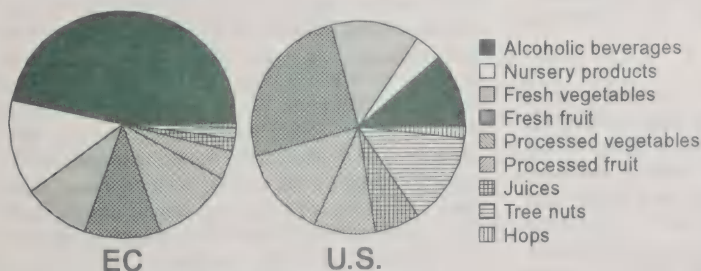
The Netherlands was the largest exporter at \$2.2 billion, taking over the lead from *France*. *France*, with exports of \$2.1 billion, had bad weather which lowered export availability of many fresh fruits and vegetables and the recession affected wine and spirits exports.

Most horticultural exports take place within the EC, with other EC member states. (See "European Community Imports of Horticultural Products, 1992" in the August 1993 issue of *Horticultural Products Review*.) Still, the EC is a

net importer of horticultural products, exporting a total of \$10 billion, while importing \$14.5 billion. This gap widened in 1992 to \$4.5 billion from \$3.6 billion in 1991.

The product mix of EC horticultural exports is very different from the United States'. In the EC, certain high valued, processed products are much more significant. The EC exports wine, beer, and spirits at a much higher level. Another high value item, nursery products, including bulbs, is a much more significant export item in the EC than in the United States. By contrast, tree nuts, a high value category, is a much more important category in U.S. horticultural exports than in the EC. U.S. tree nut exports outnumber EC exports by more than 5 to 1. Both the United States and the EC are large importers and exporters of fresh fruits and vegetables.

EC and U.S. Total Horticultural Exports Differ Greatly by Product Mix



Note: In 1992, EC horticultural exports were \$10 billion.
U.S. exports were \$6.8 billion.

Fresh Fruit

Fresh fruit exports totalled \$1.08 billion in 1992, unchanged from 1991. While exports were flat in 1992 mostly because of bad weather affecting tree fruit crops, exports have increased greatly since 1988, up 45 percent. Citrus exports are the leading grouping among fresh fruit. *Oranges* were the largest single category, at \$249 million. This was an increase of 7 percent over

1991 exports of \$233 million. Major destinations included Poland (\$41 million), Austria (\$30 million), and Switzerland (\$28 million). *Tangerine* (mandarin) and hybrid exports were \$119 million, up over 14 percent. Switzerland, Sweden, and Austria were the leading destinations, with exports at \$30.2 million, \$14.7 million, and \$14.4 million, respectively. *Lemon* exports were \$69 million, down 9 percent from 1991. Leading destinations were Poland (\$19.5 million) and Switzerland (\$11.1 million).

Among non-citrus fruit, *grapes* were the largest export category. Grape exports were \$116 million (up 5.5 percent over 1991), with Switzerland the leading non-EC destination, at \$34.5 million, followed by Austria, at \$31.7 million. *Apple* exports were off in 1992 by 13.5 percent, because of a smaller 1991 crop caused by poor weather. Non-EC exports totalled \$100 million, with Sweden as the leading destination (\$20 million). *Pear* exports were also down for the same reasons in 1992, off 10 percent to \$46 million. Leading destinations were the Canary Islands (\$12 million) and Sweden (\$7.9 million). *Stone fruit* exports were also down (-14%) to \$138 million. Leading destinations were Switzerland (\$47 million), Austria (\$35 million), and Sweden (\$15 million). *Kiwifruit* exports increased 11 percent in 1992, and have nearly tripled since 1988. Exports were \$51 million, with Austria (\$12.1 million) and Switzerland (\$6.7 million) the leading destinations.

Wine and Beer

Wine and beer are the EC's most important horticultural exports. In 1992, EC *wine* exports to all non-EC countries were \$2.57 billion (up 7 percent from 1991), and *beer* exports were \$1.06 billion (up 13 percent). For beer exports, the United States is the leading destination, taking over half (\$514 million). Switzerland is second, with \$64 million.

Bottled red and rosé wines were the largest wine category, with exports totalling \$963 million, up 13 percent over 1991. The United States is the leading destination with \$362 million, followed by Switzerland with \$179 million, and Japan with \$80 million. *Bottled white wine* exports were \$643 million, up 7 percent. Leading destinations were the United States (\$266 million), Japan (\$106 million), and Canada (\$84 million). *Sparkling wine* exports totalled \$578 in 1992, up

1.8 percent over 1991. Leading destinations were the United States (\$208 million), Switzerland (\$95 million), and Japan (\$24 million).

While exports of bottled wines continued to increase in 1992, exports of bulk wines declined in value. *Bulk red and rosé wine* exports were \$213 million in 1992, off 2 percent. Leading destinations were Switzerland (\$111 million), Angola (\$24 million), and Sweden (\$14 million). *Bulk white wine* exports reached \$65 million, down 3 percent. Major destinations were Sweden (\$15 million) and Canada (\$12 million).

Fresh Vegetables

EC fresh vegetable exports declined 5 percent in 1992, to \$1.22 billion. Still, this figure is up 43 percent over the 1988 amount. *Potato* exports (table and seed) totalled \$218 million, down 31 percent from 1991, mainly because of poor weather throughout western Europe. Leading destinations were the republics of the former Soviet Union (\$43 million), and then Algeria (\$17 million), and Romania (\$16 million). *Tomato* exports were also off in 1992 (-2%), to \$159 million. Major destinations were Sweden at \$37 million, Switzerland at \$36 million, Austria at \$26 million, and Poland at \$21 million. *Sweet pepper* exports went up 6 percent to \$129 million in 1992. Leading destinations were the United States (\$31 million), Sweden (\$25 million), and Switzerland (\$19 million). *Lettuce* exports were \$57 million, up 7.5 percent. Sweden (\$20 million) and Austria (\$14 million) were the major destinations.

Processed Products

Canned tomato exports stayed at \$288 million in 1992, unchanged from 1991. Major destinations included Saudi Arabia (\$27 million), Switzerland (\$26 million), and Libya (\$24 million). *Olives* went up to \$275 million, up 18 percent. The leading destinations were the United States (\$159 million), Saudi Arabia (\$21 million), and Canada (\$16 million). In 1992, *canned peach* exports reached \$86 million, an increase of one-third. Leading destinations were Japan with \$13.7 million, Mexico with \$11.8 million, and the United States with \$11.2 million.

Frozen processed potato exports were \$49 million in 1992, an increase of 20 percent. Leading destinations were Sweden with \$10.5 million, the Canaries with \$6.4 million, and Saudi Arabia with \$5.6 million. *Canned mushroom* exports reached \$45 million, up 12 percent from 1991. Major destinations included Israel (\$7.0 million), Austria (\$5.1 million), and Mexico (\$4.8 million). *Canned citrus* exports reached \$43 million, up 5 percent from 1991. Major destinations were the United States with \$32 million and Japan with \$4.6 million.

Cut Flowers and Nursery

EC exports of *cut flowers* reached \$425 million in 1992, an increase of 9 percent over 1991. The most important destinations were Switzerland (\$117 million), Austria (\$79 million), and Sweden (\$58 million). Exports of *bulbs, tubers, and related growing stock* totalled \$318 million in 1992, an increase of 16 percent. Leading destinations were the United States (\$106 million), Japan (\$64 million), and Sweden (\$32 million).

Hops

Hop exports took a sharp decline in 1992 because bad weather caused a very poor crop. Exports reached only \$50 million, less than half of 1991 exports. The United States (\$17.6 million), South Africa (\$4.5 million), and the former Czechoslovakia (\$3.4 million) were the major destinations.

Tree Nuts

Tree nut exports in 1992, mostly walnuts and hazelnuts, were \$154 million, unchanged from 1991. Major destinations were Switzerland (\$47 million) and Austria (\$13 million).

(Mark Thompson, 202-720-6877)

EC Horticultural Exports by Product
Value in \$ Millions

	1988	1989	1990	1991	1992
Citrus fruit					
Oranges	141	153	181	233	249
Tangerines and hybrids	69	74	92	104	119
Lemons	72	69	78	76	69
Other citrus	2	2	3	5	7
Total citrus	282	297	353	418	441
Other fresh fruit					
Stone fruit	103	100	134	160	138
Grapes	90	86	109	110	116
Apples	94	82	105	116	100
Kiwifruit	18	27	43	46	51
Pears	42	41	42	50	46
Melons	42	39	52	60	68
Others	74	84	115	125	122
Total other fresh fruit	463	458	600	668	640
Wine and beer					
Beer	761	740	939	941	1,064
Bottled red and rosé wine	696	787	867	851	963
Bottled white wine	503	559	646	599	643
Sparkling wine	562	583	644	568	578
Bulk red and rose wine	196	203	239	217	213
Bulk white wine	69	73	85	67	65
Dessert wine	72	72	65	38	43
Vermouth	29	30	43	32	32
Other miscellaneous	49	41	33	24	33
Total beer and wine	2,937	3,088	3,561	3,337	3,634
Fresh vegetables					
Potatoes	176	169	218	319	219
Tomatoes	93	101	135	162	159
Sweet peppers	65	77	97	122	129
Lettuce	35	35	47	53	57
Cucumbers	31	38	48	52	49
Mushrooms	19	20	27	26	29
Others	245	237	291	317	305
Total fresh vegetables	664	677	863	1,051	947
Processed fruits and vegetables					
Canned tomatoes	351	406	339	288	288
Olives	187	222	218	232	275
Canned peaches	44	64	61	63	86
Frozen processed potatoes	22	35	40	41	49
Canned mushrooms	43	49	51	40	45
Canned citrus	25	40	39	41	43
Canned mixed fruit	14	18	19	17	21
Others	487	497	643	609	676
Total	1,173	1,331	1,410	1,331	1,483
Other commodities					
Tree nuts	150	161	157	156	155
Hops	87	86	109	108	50
Cut flowers	321	342	403	388	425
Bulbs	185	184	243	274	318
Other nursery	419	423	534	557	600
Total excluding spirits	6,869	7,269	8,452	8,520	8,968
Total including spirits	8,384	9,001	10,595	10,633	9,984

Source: Eurostat and International Monetary Fund. Note: Totals may not add due to rounding.

EC Horticultural Exports to Non-EC Countries by Country of Origin

	1988	1989	Value in \$Millions		1992	Quantity in 1,000 Metric Tons			
			1990	1991		1988	1989	1990	1991
Netherlands	1,433	1,477	1,922	1,981	2,223	1,289	1,254	1,453	1,512
France	2,742	2,984	3,454	3,360	2,136	1,105	1,137	1,200	1,069
Italy	1,225	1,266	1,478	1,433	1,495	1,338	1,315	1,319	1,194
Spain	1,148	1,175	1,253	1,209	1,338	1,377	1,297	1,230	1,251
Germany	659	716	878	985	934	488	533	633	1,075
United Kingdom	388	408	536	551	629	221	248	290	313
Greece	164	283	311	317	367	230	437	498	576
Denmark	224	225	274	285	301	174	194	205	217
Portugal	168	200	177	188	203	155	166	134	140
Ireland	136	154	185	180	194	47	52	54	54
Belgium-Luxembourg	97	111	126	143	163	103	126	109	132
Total	8,384	9,001	10,595	10,633	9,984	6,528	6,758	7,126	7,533
									7,550

Source: Eurostat and International Monetary Fund.

Note: Totals may not add due to rounding.

Total European Community Horticultural Exports to All Non-EC Countries

Commodity Group	Value in \$1,000				Quantity in Metric Tons			
	1988	1989	1990	1991	1992	1988	1989	1990
Citrus fruit	282,031	297,440	353,438	417,740	440,676	714,486	714,934	753,806
Fresh deciduous fruit	325,075	307,821	389,674	436,203	399,019	462,437	436,274	418,994
Misc. fresh fruit	95,720	111,917	158,111	171,610	173,223	59,208	68,358	98,466
Fresh melons	41,912	38,681	52,461	60,076	68,142	57,885	53,443	76,302
Frozen fruit	7,745	6,911	8,292	8,351	8,270	4,059	4,304	5,096
Canned fruit	112,757	150,800	152,250	150,469	182,875	130,721	187,483	167,098
Misc prep. fruit	126,306	126,186	153,995	175,377	184,183	70,931	72,671	69,978
Olives	187,457	221,598	218,295	231,876	274,791	105,509	117,013	116,337
Dried fruit	26,250	40,094	42,780	33,490	36,143	12,450	25,796	23,008
Fruit and veg. juices	116,695	120,396	156,912	155,719	184,895	112,123	117,373	134,033
Fresh veg. (x potat.)	495,346	514,477	649,761	735,354	728,738	553,992	581,945	618,598
Fresh potatoes	168,740	162,676	213,708	315,800	218,332	671,730	563,121	669,415
Prep./pres. veg.	589,860	671,902	610,364	527,365	554,006	585,133	607,670	534,177
Frozen vegetables	119,052	132,165	153,818	152,727	163,157	114,158	131,826	125,118
Dried/dehydrated veg.	74,555	82,527	131,749	127,089	169,395	127,695	116,257	175,855
Edible tree nuts	150,314	160,696	156,912	155,889	154,763	47,972	58,693	49,790
Wine and must	2,180,978	2,350,757	2,627,100	2,401,164	2,572,952	1,204,343	1,191,199	1,108,107
Beer	755,918	736,806	933,741	936,102	1,061,110	804,870	858,466	960,342
Spirits	1,515,175	1,731,795	2,143,061	2,112,884	1,015,684	464,344	599,226	736,315
Hops	87,132	85,914	108,607	107,915	50,036	12,050	12,765	13,555
Nursery (x cut flw)	603,898	607,218	777,189	831,497	918,457	179,659	202,204	233,638
Cut flowers	321,445	341,925	402,867	388,174	424,698	32,000	36,611	38,311
Total exports	8,384,361	9,000,702	10,595,085	10,632,871	9,983,545	6,527,755	6,757,632	7,126,339
								7,532,941
								7,550,447

Source: Eurostat and International Monetary Fund.

Note: Totals may not add due to rounding.

U.S. imports of horticultural products, especially tropical items, from Caribbean Basin Initiative (CBI) countries continued to increase in 1992. Fresh pineapples, cantaloupes, and frozen concentrated orange juice were the most important import items, other than bananas and plantains. U.S. exports of horticultural products to CBI countries increased 4 percent in 1992. Overall, U.S. export items such as fruit juices, fresh vegetables, and wine have increased steadily in the last four years. Market liberalization in countries like Guatemala, Costa Rica, Honduras, and El Salvador, combined with effective marketing activities, are the main reasons for successful inroads of U.S. horticultural products into CBI markets.

The Caribbean Basin Economic Recovery Expansion Act was signed into law on August 20, 1990, making permanent the Caribbean Basin Initiative (CBI). The program grants duty-free treatment to all imports, except textiles and apparel, leather goods, footwear, petroleum products, canned tuna, watches and watch parts from 24 countries in the Caribbean and Central America (see the August 1992 issue of the Horticultural Products Review for list of beneficiary countries). Costa Rica, Guatemala, and the Dominican Republic are the largest CBI beneficiaries, accounting for about 72 percent of total U.S. horticultural product imports from CBI countries.

Many products from CBI beneficiary countries already had duty-free treatment under the previously existing Generalized System of Preferences (GSP), or because of zero Most Favored Nation (MFN) tariffs. In this article, these commodities are called "Not Dutiable." Products that had duties prior to enactment of the CBI are described here as "Dutiable." Dutiable items are divided into two categories; "Fast Track" and "Non-Fast Track." Fast Track products are certain perishable items that are given duty-free treatment by CBI, but can have duty-free treatment removed if increased imports are proven to have a substantial negative impact

on the U.S. domestic industry. To date, the Fast Track procedure has never been used to remove duty-free treatment. Non-Fast Track commodities are all other products that were previously dutiable and for these items, duty-free status cannot be removed.

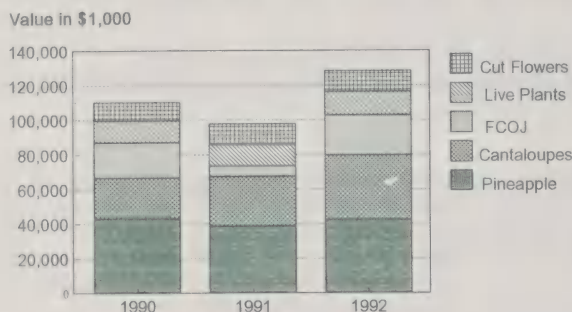
In 1992, total U.S. imports of Fast Track and Non-Fast Track items increased 30 percent to a record \$117 million, due primarily to a sharp increase in imports of frozen concentrated orange juice (FCOJ). Not Dutiable imports also reached a record \$866 million in 1992, with bananas and cantaloupes accounting for the largest increases.

For Fast Track products, pineapples still remain the top import product in 1992 at \$42.2 million, up 9 percent from 1991. Most U.S. imports of pineapples are from Costa Rica and Honduras. FCOJ is the second largest import item, increasing 273 percent in 1992 to \$23 million, mostly from Belize and Costa Rica. Imports from these countries partially offset reduced U.S. purchases from Mexico.

For Non-Fast Track commodities, the single category registering the largest increase in import value in 1992 was frozen broccoli, up 56 percent to \$11 million. Guatemala is the major CBI supplier of frozen broccoli to the United States.

Total U.S. imports of Non-Dutiable products, other than bananas and plantains, increased 13 percent to \$226 million in 1992. Fresh cantaloupe was the largest import item totaling \$37.2 million. Other Non-Dutiable products showing increases included live plants, cut flowers, yams, and cassava. In 1992, fresh bananas continued to be the single largest U.S. horticultural import commodity from CBI countries, valued at \$521 million. CBI banana exports to the United States are expected to

Fresh and Processed Fruits and Ornamentals are the Major Items Exported by CBI Countries to the United States



Source: U.S. Bureau of the Census

increase in the near future, as the result of the new EC banana import regime, which went into effect on July 1, 1993. (For more details on the EC banana import regime, see page 30.)

Costa Rica continues to be the largest CBI beneficiary, accounting for about 36 percent of horticultural trade in products other than fresh bananas and plantains. U.S. imports of horticultural products from Costa Rica increased 21 percent to \$124.5 million in 1992. Pineapple, cantaloupe, FCOJ, and cut flowers were the major commodities exported to the United States in 1992 in addition to bananas, which is Costa Rica's largest export product. Most of the pineapples produced by Costa Rica are exported to the United States and Europe. Production and exports of Costa Rican non-traditional agricultural products have increased sharply in recent years. The most important non-traditional export products are pineapples, ornamental plants, and melons.

In 1992, Guatemala displaced the Dominican Republic as the second largest CBI beneficiary. Total U.S. imports of horticultural items, other than bananas and plantains, from Guatemala in 1992 reached \$68.9 million, 25 percent above 1991 imports. Major Guatemalan export commodities to the United States include frozen broccoli, roses, fresh peas, and cantaloupes.

Agriculture is the principal economic activity in Guatemala, accounting for about 25 percent of Gross National Product (GNP), 75 percent of total export earnings, and 60 percent of employment. The agricultural sector continues to be dominated by traditional export crops, especially coffee, sugar, and bananas. However, the non-traditional sector is growing rapidly, particularly for fruit, vegetables, and ornamentals. Principal fruit and vegetable exports are: broccoli, melons, brussels sprouts, plantains, okra, berries, and cashew nuts.

The Dominican Republic, the third largest CBI supplier, reduced exports of horticultural products to the United States by 2 percent in 1992 to \$56.2 million. However, shipments of Dutiable items (Fast Track and Non-Fast Track), which account for about 32 percent of total horticultural trade, other than bananas and plantains, increased 8 percent to \$18.1 million. The decrease in U.S. imports from Dominican Republic was mainly the result of reduced supplies of pineapple, cantaloupe, coconut, oranges, and yams. Pineapple is the Dominican Republic's major horticultural export to the United States, totaling \$5.9 million in 1992, 20 percent below 1991 shipments.

Agriculture accounts for about 15 percent of the Dominican Republic's total GNP. Strong emphasis is being given by the government and the private sector to increase domestic production of fruit and vegetables (non-traditional agricultural products) for export. The commodities getting the most attention include oranges, grapefruit, tropical fruits, tomatoes and melons. Pineapples have become a major export commodity within the last three years.

Honduras' exports of horticultural products (other than bananas and plantains) to the United States increased 26 percent to \$34.1 million in 1992. Pineapple, FCOJ, cantaloupes, and live plants were the major items exported, making Honduras the fourth largest CBI supplier. However, the value of Honduran shipments of bananas to the United States has decreased in the last three years from \$141.5 million in 1990 to \$106.2 million in 1992. Unfavorable weather conditions and insect problems in 1990 and 1991, affected banana production and subsequently exports. In recent years, Honduras has been striving to develop its non-traditional produce exports. Pineapples and melons are the largest non-traditional fruit and vegetable exports. In only a few years, Honduras has become the second largest melon exporter in Latin America, after Costa Rica. Melon exports are expected to continue to increase in 1993.

Belize's shipments of horticultural products, excluding bananas and plantains, to the United States reached \$18.1 million in 1992, up 249 percent from the previous year's shipments. A sharp increase in FCOJ shipments is the major reason for larger exports. Other commodities of importance include grapefruit juice, papayas, guavas, and mangoes.

U.S. Exports

U.S. exports of horticultural products to CBI beneficiaries in 1992 increased by 4 percent to \$146 million. Increased exports to the Bahamas, Honduras, the Dominican Republic, Belize, and Costa Rica outpaced reduced shipments to Haiti (the result of the trade embargo imposed in 1992), Panama, Barbados, Nicaragua, Jamaica,

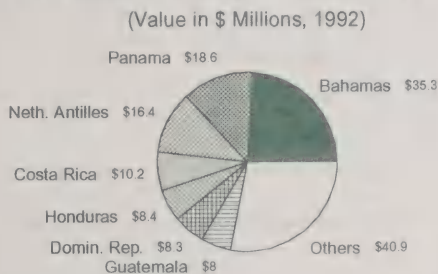
Guatemala, and El Salvador. Fresh vegetables and processed fruit accounted for most of the increase.

Total U.S. shipments of horticultural products (including hops) to CBI countries increased from \$96 million in 1988 to \$146 million in 1992. During the last five years, in addition to the CBI program, which in part has improved economies in the Caribbean and Central American countries, market liberalization in the region and increased marketing promotion activities by exporter firms, have made CBI countries able to import more from the United States. The largest increases occurred in the Bahamas, Belize, Costa Rica, Honduras, and the Netherlands Antilles.

U.S. shipments of fruit juices to CBI beneficiary countries have been increasing steadily in the last five years. Exports of juices to CBI countries have increased from \$19 million in 1988 to nearly \$28 million in 1992, due to improved living standards and increased health consciousness among Caribbean and Central America consumers. U.S. firms have increased demand by aggressively promoting their product quality directly to consumers and leading buyers. Also, market promotion efforts have been directed to the 1 million tourists in the Caribbean, arriving annually from the United States (see March, 1993, issue of **Agricultural Trade Highlights**). Top CBI markets for U.S. fruit juices are the Bahamas, Panama, and the Netherlands Antilles, which together accounted for about \$16 million of imports in 1992. The bulk of U.S. fruit juice exports to CBI countries includes orange, apple, and grape juice.

Reduced wine import tariffs, and elimination of many non-tariff barriers, have also increased U.S. wine shipments to this region (see February, 1993 issue of the **Horticultural Product Review**). Top importers of U.S. wine include Netherlands Antilles, The Bahamas, St. Lucia, and Panama.

The Bahamas is the Leading Destination of U.S. Horticultural Exports to CBI Countries



Source: Bureau of the Census.

The Bahamas was the largest importer of U.S. horticultural products in 1992, accounting for \$35 million. The Bahamas is followed by Panama (\$19 million), and the Netherlands Antilles (\$16 million). Shipments of U. S. horticultural products to the Caribbean and the Central America region are expected to increase in the coming years, as overall liberalization of this region's trade policies should result in improved access for U.S. products.

(Samuel Rosa, 202-720-9792)

**TABLE 1. U.S. IMPORTS OF HORTICULTURAL PRODUCTS FROM
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1990 to 1992**
(Quantity in Metric Tons and Value in \$1,000) 1/

Product	1990		1991		1992		Top Ranking Suppliers
	Quantity	Value	Quantity	Value	Quantity	Value	
<u>Dutiable Fast Track</u>							
Pineapple	107,956	42,738	108,308	38,581	114,978	42,225	Costa Rica, Honduras
FCOJ 2/	12,817	20,412	5,305	6,180	18,595	23,022	Belize, Costa Rica
Roses	N/A	4,028	N/A	4,534	N/A	5,992	Guatemala, Costa Rica
Avocados	1,732	840	2,510	1,039	7,133	2,818	Dom.Republic, Bahamas
Grapfrt Juice 2/ 3/	3,911	4,154	916	989	1,447	1,895	Belize, Dom. Republic
Oranges	5,436	1,477	4,294	1,168	4,660	1,083	Dom. Republic, Jamaica
Grapefruit	6,246	611	7,693	770	10,519	906	Bahamas, Dom. Republic
Lemons	6,901	500	7,336	551	2,456	200	Bahamas, Guatemala
Other	N/A	7,045	N/A	10,051	N/A	5,855	
Subtotal	N/A	81,806	N/A	63,863	N/A	83,996	
<u>Dutiable Non-Fast Track</u>							
Frozen Broccoli	0	0	10,418	7,063	14,731	10,990	Guatemala, Montserrat
Pineapple Juice 2/	2,790	3,358	8,117	8,319	4,353	6,346	Dom. Republic, Costa Rica
Macadamia Nuts	460	4,476	369	2,421	441	3,126	Guatemala, Costa Rica
Processed Pineapple	78	62	997	992	1,377	1,364	Costa Rica, Dom. Republic
Peas Prep/Frzn 3/	402	773	408	897	352	824	Dom. Republic, Tri. & Tobago
Frzn Cauliflower	0	0	329	244	783	557	Guatemala
Prepared Papaya	170	151	324	227	594	478	Dom. Republic, Costa Rica
Tomato Paste 3/	0	0	17	10	1	3	El Salvador
Tomato Sauce	31	22	0	0	0	0	
Other	N/A	6,575	N/A	8,310	N/A	9,018	
Subtotal	N/A	15,417	N/A	28,483	N/A	32,706	
<u>Not Dutiable 4/</u>							
Fresh Bananas	1,440,661	441,838	1,434,587	443,139	1,785,222	521,360	Costa Rica, Guatemala
Cantaloupe	91,179	23,639	90,983	28,628	115,504	37,153	Costa Rica, Honduras
Live Plants	N/A	12,847	N/A	12,443	N/A	13,672	Costa Rica, Guatemala
Cut Flowers	N/A	10,604	N/A	11,873	N/A	12,039	Costa Rica, Dom. Republic
Yams	9,556	6,863	10,098	8,276	16,979	8,845	Jamaica, Costa Rica
Fresh Peas	8,911	7,341	11,236	8,951	10,395	7,362	Guatemala
Cassava 3/	8,004	3,683	15,891	5,797	21,474	7,049	Costa Rica, Dom. Republic
Frz Banans/Plantn	5,164	2,937	5,704	3,112	7,918	4,904	Costa Rica, Honduras
Frozen Okra	0	0	3,802	2,264	5,312	3,197	Guatemala, El Salvador
Winter Melon	3,353	421	2,910	643	11,499	2,577	Panama, Honduras
Coconut	12,536	3,429	12,055	2,509	11,243	2,261	Dom. Republic, Costa Rica
Fresh Plantains	7,675	2,156	4,983	1,865	5,918	2,201	Costa Rica, Honduras
Fresh Papayas	2,123	1,629	1,951	1,800	2,015	1,789	Jamaica, Belize
Foliage	N/A	1,474	N/A	1,284	N/A	1,742	Guatemala, Costa Rica
Fresh Garlic	107	63	212	116	323	320	Guatemala, El Salvador
Frozen Peas	1,634	2,799	916	1,228	116	240	Guatemala, El Salvador
Guavas, Mangoes	5,808	4,064	4,829	3,700	305	169	Haiti, Belize
Fresh Okra	87	75	40	34	46	27	Guatemala, Jamaica
Other	N/A	90,997	N/A	107,277	N/A	122,400	
Subtotal	N/A	616,860	N/A	644,940	N/A	749,304	
Total	N/A	714,083	N/A	737,286	N/A	866,006	

1/ Revised for the entire period (1990, 1991, and 1992).

2/ Quantity in thousand gallons.

3/ Due to the introduction of the Harmonized Tariff Schedule in 1989, and to revised data beginning in 1990, these commodities do not have accurate comparable figures for data prior to 1990.

4/ GSP items plus MFN duty-free items.

Note 1: N/A = not available.

Note 2: These figures differ slightly from those published in past years. Data were revised beginning in 1990. Some products that were in last year's table are now included under OTHER category.

Note 3: Totals quantities are not included because of different units used.

Note 4: Totals may not add due to rounding.

TABLE 2. U.S. IMPORTS OF HORTICULTURAL PRODUCTS EXCLUDING FRESH BANANAS AND PLANTAINS
FROM CARIBBEAN COUNTRIES INITIATIVE BENEFICIARY COUNTRIES
(Value in \$1,000, Calendar Year) 1/

Country	1983 2/	1990	1991	1992	Major Commodities 1992
Costa Rica	12,544	98,022	103,317	124,535	
CBI Dutiable	1,476	41,591	36,391	40,381	Pineapple, FCOJ
CBI Other	11,068	56,431	66,926	84,154	Cantaloupe, Cut Flowers
Guatemala	14,563	45,946	55,103	68,878	
CBI Dutiable	6,229	8,328	16,762	23,445	Frozen Broccoli, Roses
CBI Other	8,334	37,618	38,341	45,433	Fresh Peas, Cantaloupe
Dominican Republic	33,836	51,472	57,519	56,266	
CBI Dutiable	6,938	16,203	16,724	18,072	Pineapple, Pineapple Juice
CBI Other	26,898	35,269	40,795	38,194	Coconut, Cut Flowers
Honduras	12,110	23,543	27,123	34,184	
CBI Dutiable	6,106	7,781	11,063	12,393	Pineapple, FCOJ
CBI Other	6,004	15,762	16,060	21,791	Cantaloupe, Live plants
Belize	448	15,979	5,182	18,087	
CBI Dutiable	138	15,397	4,835	17,551	FCOJ, Grapefruit Juice
CBI Other	310	582	247	536	Papayas, Guavas, Mangoes
Jamaica	6,069	17,500	15,346	16,879	
CBI Dutiable	231	4,215	767	1,605	FCOJ, Oranges
CBI Other	5,838	13,285	14,579	15,274	Yams, Cut flowers
Panama	991	4,906	7,320	8,125	
CBI Dutiable	15	274	52	502	FCOJ
CBI Other	976	4,632	7,268	7,623	Cantaloupe, Winter Melon
El Salvador	1,079	4,461	6,333	6,472	
CBI Dutiable	961	582	690	695	Frzn. Broccoli, Tomt. Pasta
CBI Other	918	3,879	5,643	5,777	Frzn. Okra, Winter Melon
Bahamas, The	1,230	2,455	3,180	4,674	
CBI Dutiable	115	1,140	1,509	1,507	Grapefruit, Melons
CBI Other	1,115	1,315	1,671	3,167	Cantaloupe
Nicaragua	92	4	803	1,934	
CBI Dutiable	43	4	93	152	Limes
CBI Other	49	0	710	1,782	Melons
Trinidad & Tobago	288	827	1,393	1,460	
CBI Dutiable	3	11	136	171	Frozen Peas
CBI Other	285	811	1,257	1,289	Cut Flowers
Haiti	4,377	5,963	7,490	261	
CBI Dutiable	669	1,320	3,176	0	
CBI Other	3,708	4,643	4,314	261	Guavas, Mangoes
Dominica	1	739	302	186	
CBI Dutiable	0	295	0	0	
CBI Other	1	444	293	186	Cut Flowers
Grenada	0	144	207	185	
CBI Dutiable	0	33	15	36	Avocados
CBI Other	0	112	192	149	Guavas, Mangoes
St. Lucia	25	2	910	142	
CBI Dutiable	0	0	0	109	Avocados
CBI Other	25	2	910	33	Cut Flowers

TABLE # U.S. IMPORTS OF HORTICULTURAL PRODUCTS, EXCLUDING FRESH BANANAS AND PLANTAINS
FROM CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
(VALUE IN \$1,000, CALENDAR YEAR)
(CONTINUED)

Country	1983 2/	1990	1991	1992	Major Commodities 1992
St. Vincent	152	85	166	89	
CBI Dutiable	0	0	0	64	Avocados
CBI Other	152	85	166	25	Cut Flowers
Barbados	11	76	252	33	
CBI Dutiable	0	6	0	0	
CBI Other	11	70	252	33	Sauces preparations
Montserrat	0	17	3	16	
CBI Dutiable	0	0	0	10	Frozen Broccoli
CBI Other	0	17	3	6	Cut Flowers
St. Christopher & Nevis	0	11	41	15	
CBI Dutiable	0	11	14	9	Grapefruit Juice
CBI Other	0	0	19	6	Cut Flowers
Netherlands Antilles 3/	29	34	18	14	
CBI Dutiable	20	1	0	0	
CBI Other	9	32	18	14	Live Plants
Guyana	1	12	13	8	
CBI Dutiable	0	7	0	0	
CBI Other	1	5	13	8	Coconut
British Virgin Island	0	6	6	5	
CBI Dutiable	0	0	0	0	
CBI Other	0	6	6	5	Cut Flowers
Antigua & Barbuda	1	33	249	0	
CBI Dutiable	0	12	0	0	
CBI Other	1	21	249	0	
CBI Beneficiaries	88,658	272,243	292,278	342,448	
CBI Dutiable	22,943	97,222	92,346	116,702	
CBI Other	65,715	175,021	199,932	225,746	

1/ Revised for the entire period (1990, 1991, 1992)

2/ Imports prior to enactment of CBERA.

3/ These figures include imports from Aruba, which are negligible.

Note 1: Totals may not add due to rounding. Also, totals may not match those in Table 1, which excludes some products other than bananas and plantains.

**TABLE 3. U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1988-92 (VALUE IN \$1,000)**

	1988	1989	1990	1991	1992
ANTIGUA AND BARBUDA					
FRESH CITRUS	0	0	3	0	11
OTHER FRESH FRUIT	169	616	145	58	38
FROZEN FRUIT	3	0	0	0	0
DRIED FRUIT	4	98	15	21	8
OTHER PROCESSED FRUIT	100	133	249	164	81
FRUIT & VEG JUICES	574	791	930	908	1,004
FRESH VEGETABLES	1,608	523	898	507	687
FROZEN VEGETABLES	95	262	610	533	19
OTHER PROC. VEGETABLES	1,368	3,521	2,264	2,290	1,137
TREE NUTS	23	42	89	132	40
WINE	280	393	240	308	265
NURSERY	82	56	51	98	65
TOTAL	4,306	6,435	5,494	5,019	3,355
ARUBA					
FRESH CITRUS	30	26	13	71	5
OTHER FRESH FRUIT	250	121	64	91	57
FROZEN FRUIT	0	0	13	0	7
DRIED FRUIT	43	163	38	38	73
OTHER PROCESSED FRUIT	204	304	548	612	350
FRUIT & VEG JUICES	695	891	1,095	1,268	2,021
FRESH VEGETABLES	276	208	456	880	788
FROZEN VEGETABLES	1,163	1,045	219	234	156
OTHER PROC. VEGETABLES	749	1,857	1,951	1,706	1,437
TREE NUTS	110	177	237	224	360
WINE	182	218	238	354	309
NURSERY	272	199	185	400	310
TOTAL	3,974	5,209	5,057	5,878	5,873
BAHAMAS, THE					
FRESH CITRUS	98	80	30	23	0
OTHER FRESH FRUIT	709	826	626	543	73
FROZEN FRUIT	25	0	9	0	0
DRIED FRUIT	131	292	112	0	24
OTHER PROCESSED FRUIT	461	383	976	771	1,278
FRUIT & VEG JUICES	5,888	6,162	7,075	7,052	6,366
FRESH VEGETABLES	5,494	5,011	6,096	5,932	7,734
FROZEN VEGETABLES	5,494	6,955	7,421	4,312	6,560
OTHER PROC. VEGETABLES	1,126	6,727	5,555	8,349	10,445
TREE NUTS	95	197	158	203	135
WINE	847	1,274	1,593	1,512	1,763
HOPS	11	31	56	61	30
NURSERY	926	1,219	1,757	852	897
TOTAL	21,305	29,157	31,464	29,610	35,305
BARBADOS					
FRESH CITRUS	85	36	100	88	45
OTHER FRESH FRUIT	23	279	649	469	140
FROZEN FRUIT	3	0	0	0	35
DRIED FRUIT	29	198	32	47	9
OTHER PROCESSED FRUIT	133	274	581	314	231
FRUIT & VEG JUICES	493	837	490	979	329
FRESH VEGETABLES	1,735	516	481	581	177

Continued on next page.

**TABLE 3. U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1988-92 (VALUE IN \$1,000)**

	1988	1989	1990	1991	1992
FROZEN VEGETABLES	232	586	256	242	111
OTHER PROC. VEGETABLES	661	1,433	771	682	1,075
TREE NUTS	13	97	186	136	71
WINE	321	366	286	443	359
HOPS	7	8	9	21	0
NURSERY	16	0	9	7	11
TOTAL	3,751	4,630	3,850	4,009	2,593
BELIZE					
FRESH CITRUS	0	0	0	15	0
OTHER FRESH FRUIT	72	227	179	151	179
FROZEN FRUIT	0	0	4	0	0
DRIED FRUIT	34	67	7	0	10
OTHER PROCESSED FRUIT	8	87	39	51	117
FRUIT & VEG JUICES	14	43	29	67	74
FRESH VEGETABLES	15	138	354	711	385
FROZEN VEGETABLES	57	88	37	52	314
OTHER PROC. VEGETABLES	129	1,636	1,382	1,663	2,632
TREE NUTS	94	139	0	75	70
WINE	140	224	114	137	180
HOPS	15	0	0	0	48
NURSERY	4	17	70	0	28
TOTAL	582	2,666	2,215	2,922	4,037
COSTA RICA					
FRESH CITRUS	3	0	33	9	17
OTHER FRESH FRUIT	1,256	1,993	3,363	4,453	4,472
FROZEN FRUIT	2	0	23	0	44
DRIED FRUIT	54	147	72	81	114
OTHER PROCESSED FRUIT	694	693	952	1,001	1,338
FRUIT & VEG JUICES	102	523	633	974	1,449
FRESH VEGETABLES	26	41	33	216	204
FROZEN VEGETABLES	476	0	94	99	252
OTHER PROC. VEGETABLES	423	1,137	718	699	1,297
TREE NUTS	139	152	74	320	189
WINE	75	114	361	226	110
HOPS	123	119	0	69	356
NURSERY	395	246	392	499	382
TOTAL	3,768	5,165	6,748	8,646	10,224
DOMINICA					
FRESH CITRUS	0	6	8	6	0
OTHER FRESH FRUIT	0	16	4	28	0
OTHER PROCESSED FRUIT	0	43	76	89	63
FRUIT & VEG JUICES	22	3	0	11	41
FRESH VEGETABLES	13	13	29	13	6
FROZEN VEGETABLES	0	0	31	0	0
OTHER PROC. VEGETABLES	5	240	157	40	234
TREE NUTS	0	3	0	0	0
WINE	0	93	33	99	22
NURSERY	0	2	0	0	0
TOTAL	40	419	338	286	366

Continued on next page.

**TABLE 3. U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1988-92 (VALUE IN \$1,000)**

	1988	1989	1990	1991	1992
DOMINICAN REPUBLIC					
FRESH CITRUS	3	8	20	23	24
OTHER FRESH FRUIT	833	1,365	762	1,274	2,198
DRIED FRUIT	411	688	383	459	665
OTHER PROCESSED FRUIT	848	933	710	630	675
FRUIT & VEG JUICES	839	400	500	423	1,151
FRESH VEGETABLES	540	109	417	828	524
FROZEN VEGETABLES	227	72	201	3	103
OTHER PROC. VEGETABLES	1,743	1,726	1,092	1,016	1,702
TREE NUTS	1,117	316	191	223	168
WINE	153	165	150	197	226
HOPS	555	271	575	1,201	872
NURSERY	56	43	52	13	19
TOTAL	7,325	6,096	5,053	6,290	8,327
EL SALVADOR					
OTHER FRESH FRUIT	635	871	1,483	3,278	2,560
DRIED FRUIT	24	5	76	54	51
OTHER PROCESSED FRUIT	80	171	63	403	226
FRUIT & VEG JUICES	186	229	17	42	131
FRESH VEGETABLES	4	8	0	54	81
FROZEN VEGETABLES	0	25	0	0	198
OTHER PROC. VEGETABLES	227	1,215	1,034	1,169	1,123
TREE NUTS	9	7	0	5	97
WINE	44	41	26	147	235
HOPS	195	0	129	184	98
NURSERY	13	2	0	0	34
TOTAL	1,417	2,574	2,828	5,336	4,834
GRENADA					
FRESH CITRUS	61	0	4	16	0
OTHER FRESH FRUIT	13	29	33	35	6
FROZEN FRUIT	11	0	0	0	0
DRIED FRUIT	0	43	57	58	0
OTHER PROCESSED FRUIT	0	76	103	171	67
FRUIT & VEG JUICES	251	179	178	80	67
FRESH VEGETABLES	53	69	114	118	7
FROZEN VEGETABLES	13	0	4	0	0
OTHER PROC. VEGETABLES	579	850	550	810	419
TREE NUTS	4	5	3	8	6
WINE	128	44	240	451	52
HOPS	5	0	13	21	16
NURSERY	0	0	5	0	0
TOTAL	1,118	1,295	1,304	1,768	640
GUATEMALA					
FRESH CITRUS	0	0	75	0	0
OTHER FRESH FRUIT	1,416	1,021	969	2,649	1,850
FROZEN FRUIT	2	16	0	29	37
DRIED FRUIT	149	55	128	245	371
OTHER PROCESSED FRUIT	205	451	239	598	1,507
FRUIT & VEG JUICES	140	193	128	421	625
FRESH VEGETABLES	75	0	46	10	324
FROZEN VEGETABLES	40	565	330	167	211

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**TABLE 3. U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1988-92 (VALUE IN \$1,000)**

	1988	1989	1990	1991	1992
OTHER PROC. VEGETABLES	384	392	549	792	783
TREE NUTS	93	222	103	26	217
WINE	74	74	36	189	208
HOPS	98	134	181	380	587
NURSERY	460	242	722	982	1,287
TOTAL	3,136	3,365	3,506	6,488	8,007
GUYANA					
OTHER FRESH FRUIT	0	12	8	7	80
OTHER PROCESSED FRUIT	0	0	3	7	135
FRUIT & VEG JUICES	2	0	0	0	13
FRESH VEGETABLES	0	0	58	133	94
FROZEN VEGETABLES	0	6	0	10	24
OTHER PROC. VEGETABLES	5	7	14	126	28
TREE NUTS	0	15	0	0	0
WINE	0	4	5	4	0
HOPS	0	9	5	0	0
TOTAL	7	53	93	287	374
HAITI					
FRESH CITRUS	0	0	0	4	0
OTHER FRESH FRUIT	249	170	170	71	14
DRIED FRUIT	22	3	0	22	0
OTHER PROCESSED FRUIT	231	144	352	402	224
FRUIT & VEG JUICES	764	572	509	472	22
FRESH VEGETABLES	235	176	157	78	62
FROZEN VEGETABLES	377	3	6	0	0
OTHER PROC. VEGETABLES	2,206	2,431	2,087	1,055	602
TREE NUTS	9	9	0	0	0
WINE	317	228	267	198	0
HOPS	10	81	47	73	0
NURSERY	24	85	7	18	0
TOTAL	4,444	3,902	3,602	2,393	924
HONDURAS					
FRESH CITRUS	0	2	0	4	0
OTHER FRESH FRUIT	845	902	916	924	1,508
FROZEN FRUIT	0	0	8	0	0
DRIED FRUIT	29	57	138	219	332
OTHER PROCESSED FRUIT	323	182	121	142	1,506
FRUIT & VEG JUICES	2,187	1,558	703	678	2,104
FRESH VEGETABLES	80	85	13	124	194
FROZEN VEGETABLES	7	3	18	126	172
OTHER PROC. VEGETABLES	203	1,352	1,013	2,287	2,126
TREE NUTS	35	0	15	24	31
WINE	176	31	70	93	131
HOPS	71	0	173	4	294
NURSERY	98	34	3	36	0
TOTAL	4,054	4,206	3,191	4,661	8,398
JAMAICA					
FRESH CITRUS	19	46	0	0	0
OTHER FRESH FRUIT	24	0	13	0	0
FROZEN FRUIT	3	10	0	0	0

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**TABLE 3. U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1988-92 (VALUE IN \$1,000)**

	1988	1989	1990	1991	1992
DRIED FRUIT	126	112	121	142	88
OTHER PROCESSED FRUIT	124	185	25	99	67
FRUIT & VEG JUICES	942	550	592	846	403
FRESH VEGETABLES	90	488	257	916	1,113
FROZEN VEGETABLES	521	592	573	428	605
OTHER PROC. VEGETABLES	422	737	542	538	569
TREE NUTS	32	131	164	193	192
WINE	330	344	327	286	172
HOPS	462	158	393	253	287
NURSERY	152	257	12	53	0
TOTAL	3,247	3,610	3,019	3,754	3,496
MONTserrat					
OTHER FRESH FRUIT	13	0	0	0	0
OTHER PROCESSED FRUIT	0	45	13	34	25
FRUIT & VEG JUICES	140	237	191	136	177
FRESH VEGETABLES	9	0	0	6	0
FROZEN VEGETABLES	0	16	3	0	0
OTHER PROC. VEGETABLES	7	135	86	42	51
TREE NUTS	8	6	12	0	0
WINE	12	12	18	155	3
TOTAL	189	451	323	373	256
NETHERLANDS ANTILLES					
FRESH CITRUS	2	79	43	68	66
OTHER FRESH FRUIT	1,543	1,568	1,165	645	744
FROZEN FRUIT	8	0	14	17	29
DRIED FRUIT	157	664	583	428	620
OTHER PROCESSED FRUIT	530	1,268	1,443	1,574	1,147
FRUIT & VEG JUICES	2,417	2,982	3,404	3,334	3,558
FRESH VEGETABLES	4,981	1,428	1,154	582	1,787
FROZEN VEGETABLES	797	1,515	2,879	1,396	336
OTHER PROC. VEGETABLES	2,058	6,279	6,858	4,657	3,596
TREE NUTS	99	203	374	391	379
WINE	1,086	1,320	2,148	2,327	3,556
HOPS	19	24	33	31	35
NURSERY	468	805	593	400	544
TOTAL	14,165	18,135	20,691	15,850	16,397
NICARAGUA					
OTHER FRESH FRUIT	0	0	153	371	755
FROZEN FRUIT	0	0	0	10	0
DRIED FRUIT	0	0	0	93	65
OTHER PROCESSED FRUIT	0	0	201	59	19
FRUIT & VEG JUICES	0	0	29	77	0
FRESH VEGETABLES	0	0	0	75	35
FROZEN VEGETABLES	0	0	10	0	6
OTHER PROC. VEGETABLES	0	271	160	1,509	134
TREE NUTS	0	0	3	7	18
WINE	0	0	9	78	27
HOPS	0	0	239	208	195
NURSERY	0	0	0	0	8
TOTAL	0	271	804	2,487	1,262

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**TABLE 3. U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1988-92 (VALUE IN \$1,000)**

	1988	1989	1990	1991	1992
PANAMA					
FRESH CITRUS	5	5	0	8	11
OTHER FRESH FRUIT	3,201	3,965	4,726	4,132	3,715
FROZEN FRUIT	0	0	23	5	3
DRIED FRUIT	965	1,133	1,151	1,000	1,044
OTHER PROCESSED FRUIT	1,576	2,017	2,369	1,546	1,669
FRUIT & VEG JUICES	1,619	3,575	5,225	6,493	5,962
FRESH VEGETABLES	701	914	1,360	534	267
FROZEN VEGETABLES	731	269	225	314	159
OTHER PROC. VEGETABLES	2,597	6,215	6,888	4,807	4,447
TREE NUTS	633	816	635	506	828
WINE	178	406	259	264	492
HOPS	60	189	45	0	0
NURSERY	109	68	250	83	18
TOTAL	12,375	19,572	23,156	19,692	18,615
ST. CHRISTOPHER-NEVIS					
FRESH CITRUS	4	0	0	8	0
OTHER FRESH FRUIT	31	18	63	13	0
DRIED FRUIT	5	54	16	13	5
OTHER PROCESSED FRUIT	22	36	131	389	205
FRUIT & VEG JUICES	175	232	136	77	87
FRESH VEGETABLES	71	172	45	32	24
FROZEN VEGETABLES	13	38	10	8	56
OTHER PROC. VEGETABLES	95	603	226	276	220
TREE NUTS	0	2	15	7	9
WINE	73	48	72	90	39
HOPS	0	4	0	9	0
NURSERY	8	6	5	0	3
TOTAL	497	1,213	719	922	648
ST. LUCIA					
FRESH CITRUS	0	13	0	13	0
OTHER FRESH FRUIT	61	78	78	93	33
FROZEN FRUIT	0	12	0	0	0
DRIED FRUIT	0	66	37	23	4
OTHER PROCESSED FRUIT	2	123	114	278	156
FRUIT & VEG JUICES	1,215	1,418	1,408	1,485	1,448
FRESH VEGETABLES	623	360	415	492	292
FROZEN VEGETABLES	143	163	203	199	123
OTHER PROC. VEGETABLES	162	786	504	389	333
TREE NUTS	9	35	93	33	58
WINE	489	513	461	712	764
HOPS	17	21	63	35	27
NURSERY	0	0	6	13	15
TOTAL	2,721	3,588	3,382	3,765	3,253
ST. VINCENT AND THE GRENADINES					
OTHER FRESH FRUIT	13	26	48	35	26
DRIED FRUIT	4	23	5	0	0
OTHER PROCESSED FRUIT	20	88	261	87	81
FRUIT & VEG JUICES	67	773	148	208	81
FRESH VEGETABLES	6	8	3	9	0
FROZEN VEGETABLES	6	5	0	0	0

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**TABLE 3. U.S. EXPORTS OF HORTICULTURAL PRODUCTS TO
CARIBBEAN BASIN INITIATIVE BENEFICIARY COUNTRIES
1988-92 (VALUE IN \$1,000)**

	1988	1989	1990	1991	1992
OTHER PROC. VEGETABLES	662	1,078	1,024	1,532	1,165
TREE NUTS	4	2	0	3	0
WINE	81	85	45	108	65
HOPS	0	0	14	32	22
TOTAL	863	2,088	1,548	2,014	1,440
TRINIDAD AND TOBAGO					
FRESH CITRUS	0	0	4	48	0
OTHER FRESH FRUIT	18	7	1,711	626	726
FROZEN FRUIT	28	0	0	0	0
DRIED FRUIT	244	166	421	441	564
OTHER PROCESSED FRUIT	22	59	221	397	218
FRUIT & VEG JUICES	98	200	296	219	539
FRESH VEGETABLES	1,148	1,239	2,145	2,066	1,965
FROZEN VEGETABLES	135	39	246	16	110
OTHER PROC. VEGETABLES	338	846	1,021	1,293	1,057
TREE NUTS	131	742	591	455	710
WINE	56	32	23	83	88
HOPS	34	49	19	37	44
NURSERY	33	53	7	93	11
TOTAL	2,285	3,432	6,705	5,774	6,032
BRITISH VIRGIN ISLANDS					
FRESH CITRUS	54	157	91	0	0
OTHER FRESH FRUIT	11	76	0	0	0
FROZEN FRUIT	4	0	0	3	0
OTHER PROCESSED FRUIT	0	117	81	30	7
FRUIT & VEG JUICES	201	273	466	179	72
FRESH VEGETABLES	442	625	694	594	1,322
FROZEN VEGETABLES	172	69	174	936	12
OTHER PROC. VEGETABLES	82	305	1,274	132	54
TREE NUTS	2	0	0	0	0
WINE	121	221	351	174	239
NURSERY	55	65	156	28	39
TOTAL	1,144	1,908	3,287	2,076	1,745
GRAND TOTAL					
FRESH CITRUS	364	458	424	404	179
OTHER FRESH FRUIT	11,330	14,168	17,252	19,933	19,174
FROZEN FRUIT	89	38	94	64	155
DRIED FRUIT	2,431	4,034	3,392	3,384	4,047
OTHER PROCESSED FRUIT	5,583	7,812	9,871	9,848	11,392
FRUIT & VEG JUICES	19,031	22,621	24,182	26,429	27,724
FRESH VEGETABLES	18,225	12,131	15,225	15,491	18,072
FROZEN VEGETABLES	10,699	12,316	13,550	9,075	9,527
OTHER PROC. VEGETABLES	16,231	41,779	37,720	37,859	36,666
TREE NUTS	2,659	3,318	2,943	2,971	3,578
WINE	5,163	6,250	7,372	8,635	9,305
HOPS	1,682	1,098	1,994	2,619	2,911
NURSERY	3,171	3,399	4,282	3,575	3,671
TOTAL	96,658	129,422	138,301	140,287	146,401

Source: U.S. Department of Commerce, Bureau of the Census.

The new EC banana regime, which went into effect July 1, 1993, has provoked strong negative reactions from the Latin American banana producers, as well as uncertainty among traditional African, Caribbean, and Pacific (ACP) banana producers.

The new EC banana regime, introduced on July 1, 1993, imposes a 100 ECU per ton duty, equal to about 24 percent on an ad valorem basis, on the first 2 million tons of bananas imported into the EC each year from Latin American or "dollar" producing countries. "Dollar" bananas imported into the EC in excess of the 2 million ton quota will be assessed an 850 ECU per ton duty, a tariff rate of about 206 percent. Imports from ACP (Africa-Caribbean-Pacific countries, a group of developing countries with strong political or cultural ties to EC member states) banana producers will continue to enter the EC duty-free, up to their highest historic trade level, but any imports beyond that level would be assessed duty. In addition, a licensing provision which grants 66.5 percent of the licenses to traditional "dollar" banana importers, 30.0 percent to EC/ACP importers, and 3.5 percent to new traders will be required for importing bananas into the EC.

European Community's imports of bananas (including arrivals from French overseas departments and the Spanish Canary Islands) increased from 2.8 million metric tons in 1988 to 4.1 million tons in 1992.

In 1992, the EC imported 2.8 million tons of bananas from "dollar" producing countries, up from 2.0 million tons before German reunification in 1990. "Dollar" banana producers and exporters are particularly concerned that the new EC banana import quota of 2 million tons will cut imports back to the 1990 level.

EC banana production (French overseas territories, Spain, Portugal, and Greece) accounts for approximately 20 to 25 percent of the total

EC banana consumption needs. ACP producers account for about 20 percent, leaving Latin American countries (mainly Costa Rica, Panama, Ecuador, Honduras, Guatemala and Nicaragua) with about 55 percent.

The ACP countries are unlikely to be able to supply the EC with enough bananas to cover the approximately 30 percent loss in Latin American exports. Reportedly, some Latin American banana producers have approached some of the Caribbean countries with the proposal to export bananas to the EC through them. However, these countries rejected the idea because they were not willing to risk retaliation from EC importers.

The Netherlands

The Secretary of the Dutch Importers Association for Fresh Fruits and Vegetables recently reported that there was a shortage of bananas in the Dutch market. In the large supermarket chains, the retail price of bananas has doubled to DFL 3.00 (\$1.57) per kilogram, compared to DFL 1.50 (\$0.78) per kilo last year. Expectations are that retail prices will further increase to about DFL 3.50 (\$1.83) to DFL 4.00 (\$2.09) per kilogram.

Transition to the new regime has created a great deal of confusion in the market in the Netherlands. Albert Heijn, the largest supermarket chain in the Netherlands (with 500 stores), reported during the first two weeks of the new banana regime that prices on the domestic banana market collapsed because too many people had taken up quota positions. This resulted in too many bananas on the market.

Reportedly, all banana markets in the EC countries were chaotic. After mid-July, wholesale prices for bananas then increased from a "normal" of DFL 20.00 (\$10.47) per 18 kilogram box to DFL 30.00 (\$15.71). As of this writing, levels of banana sales at Albert Heijn's have dropped by 25 percent because of the weakened competitive position of bananas in the entire fruit market.

The Netherlands is a large transshipper of bananas. In 1991, about 30 percent of banana imports were transshipped, and about 20 percent in 1992. Reportedly, a number of Dutch banana transporters and ripeners may come into financial difficulties as their turnovers are likely to drop. Albert Heijn's food chain has postponed investment in new banana ripening facilities.

The Netherlands has always been an importer of dollar bananas. It is much too early to notice any shift towards ACP fruit suppliers.

Germany

The impact of the new EC banana regime on the German market is still unclear. However, German banana importers, ripeners, and wholesalers are extremely unhappy with the import regime. Traders and companies reportedly are already claiming significant market losses due to the quota limitation and quota distribution.

Some German importers and ripeners claim that they will lose up to 50 percent of their market share. With the expanding market over the last several years, many ripeners expanded their facilities. These climate-controlled warehouse facilities have been constructed to ripen large shipments of green dollar bananas to uniform quality and to package uniformly. The trade and port officials fear that because of the quota restrictions on dollar bananas, there will be a substantial surplus of ripening facilities in Hamburg and Bremen, which will result in warehouse closures and personnel layoffs.

The EC is granting banana import licenses to individual importers and companies and not to certain regions or countries. Therefore traders from other EC member states may offer their dollar bananas to wholesalers in Germany. With regards to the new banana policy, German

banana importers were required to file a preliminary license application for third quarter banana imports (July-September 1993) with the Frankfurt-based Bundesamt Für Ernährung (Federal Food Office) by July 7. The Federal Food Office had to approve within 5 days a preliminary import quota for each applicant, based on 1989-91 import volume. Within 12 days the importer had to file a final volume import application; and by August 31 the Federal Food Office is expected to approve final import license totals for dollar bananas for the second half of 1993.

The German Fruit Importers Association believes that banana consumption for the current season is down about 30 percent and it may be unrealistic to expect German banana importers to apply for dollar banana import licenses in excess of the quota limit (i.e. 665,000 metric tons for the period July-December 1993). In 1992, German banana imports totaled 1.38 million tons, of which 1.07 million tons were from dollar banana countries.

In May 1993, Germany sought an injunction against the new EC banana import scheme from the EC Court of Justice, but the effort failed.

United Kingdom

In contrast to the Netherlands and Germany, the U.K. Government and trade officials suggest that the new EC banana regime needs to be up and running for at least six months before a true assessment can be made. The United Kingdom has long given preference to ACP suppliers, therefore dramatic price changes are not expected in the U.K. market as a result of the new regime.

The United Kingdom's Intervention Board (the authority responsible for issuing import licenses) distributed a comprehensive notice to banana traders in June 1993 detailing arrangements for importing bananas into the community. The notice advises traders that the main elements of the new regime are the introduction of tariff quotas for imports of bananas free of import levy from traditional ACP states and from "dollar" banana suppliers and licensing requirements for all banana imports. See summary for details.

In the United Kingdom, each import license application must be supported by a security

deposit of 15 ECU's per ton. If the certificate of origin, copy of bill of lading, or transport document are not available at the time the application is made, they may be presented at a later date subject to the provision of an additional security deposit of 5 ECU's per ton. This additional security will be released when the documents are presented to the Intervention Board. Tariff quota and traditional ACP licenses will become valid on the 21st of the month preceding the start of each quarter. Licenses issued under the quota arrangements will be valid until the 7th day of the month following issue and non-quota licenses will be issued following receipt of a valid application and will be valid for three months.

France

According to officials from the French Ministry of Agriculture and the ODEADOM (Office D'Aide Au Developpement Economique Des Departements d'Outre-Mer), it is too early to determine the impact of the new EC banana regime on the French market. ODEADOM is the French agency that oversees agricultural developments of French overseas departments, including issuance of import licenses.

Reportedly, several weeks ago, producer prices in the French overseas departments decreased on average to FF2.50 (U.S. \$0.43) per kilogram from the normal price of FF5.50 (U.S. \$0.94) per kilogram. French officials claim this is due to a world over-production of one million tons and traders having rushed their deliveries to enter the EC prior to July 1 to avoid paying duties. Trade sources, however, state that French banana producers in Guadeloupe and Martinique will be guaranteed a minimum price of FF3.87 (U.S. \$0.66) per kilogram.

Per capita consumption of bananas in France in 1991 was estimated at 8.1 kilograms.

United States

The United States is the world's second largest importer of fresh bananas. In 1992, U.S. imports of bananas reached a record high of 3.5 million tons, up 9 percent from the previous year. Ecuador and Costa Rica continue to be the primary suppliers, accounting for approximately

52 percent of total U.S. imports.

With the anticipation of more Latin American bananas being diverted from the European markets to the United States, it is possible that U.S. imports of bananas in 1993 could reach an unprecedented level of 4.0 million tons. There is no import duty on fresh bananas entering the United States. However, bananas entering the United States from approved countries are subject to inspection and permit at the first port of arrival.

The new EC banana regime, which restricts banana imports from "dollar" producing countries, could have a negative impact on U.S. fruit producers.

Increased imports of bananas from large scale producers in Latin America, especially into Hawaii--producing about 50 percent of its needs, could have a devastating impact on commercial banana producers in that state. Hawaii produces about 5,000 to 6,000 tons of bananas annually.

Average wholesale banana prices for cavendish bananas imported into Honolulu from Central and South America, for mid-month periods of June, July, and August 1993 were quoted at \$US 0.53 per pound, \$0.46 per pound, and \$0.37 per pound, respectively. Average wholesale prices for bananas imported into Hawaii for the same periods a the year earlier were \$0.53, \$0.52, and \$0.55 per pound, respectively.

Mexico

Mexico, a longtime supplier of bananas primarily to the United States, reportedly has not been directly affected by the new EC banana import regime. The new EC regime will, however, likely keep Mexican banana exporters from developing larger EC market shares in the future.

In 1992, Mexico's banana exports totaled about 226,000 tons valued at \$83 million. Approximately 85 percent of Mexico's exports go to the United States and about 3 percent to the EC. Mexico's banana exports have more than doubled in the past 4 years, with virtually all of the growth occurring in non-EC countries, primary the United States, Bermuda, and Poland.

Mexico began exporting bananas to the EC in 1990. Mexican banana exports to the EC totaled about 6,000 tons in 1992, with Italy accounting for about 95 percent of total EC purchases.

In the short term, any Mexican bananas that are not exported to the EC will likely be shipped to the United States. Since the United States has a zero import tariff on bananas, other Latin American banana exporters who are now partially shut out of the EC will also likely increase exports to the United States. These increased shipments to the United States will more than likely drive down U.S. banana prices for everyone, including Mexico.

The Windward Islands

The importance of bananas to St. Lucia, St. Vincent and the Grenadines and Dominica Islands cannot be overstated. Reportedly, the banana industries in these Islands contribute markedly to the economic, social and political welfare of their people.

Uncertainties arising from the new EC banana regime reportedly have had a depressing impact on banana production in the Windwards even before the regime went into effect on July 1. Banana growers in the Windwards will have to upgrade the quality of their product in order to compete with larger and cheaper Latin American bananas in the EC markets.

Banana production in 1993 for the Windwards is forecast at 250,000 tons, down about 7 percent from 1992's output of 268,000 tons valued at U.S. \$134 million. Under the new EC banana regime the Windwards can market a quota of up to 294,000 tons. In the Windwards, reportedly there is no alternative crop to replace bananas.

In the long term, it may be difficult for the small, independent Windward banana farmer to compete with large, mechanized company plantations elsewhere without preferential protection. Reportedly, the Windward governments and private firms have been searching for common ground in order to restructure WINBAN (Windward Islands Banana Growers Association), the umbrella organization in the Windwards for the industry. At WINBAN's recent annual meeting, an agreement reportedly

was reached to form a new holding company (WIBDECO--Windard Islands Banana Developing Company) to allow for privatized marketing, distributing and shipping of bananas to Europe.

Guatemala

The EC's new quota system could have serious impact throughout the Guatemalan economy. Banana exports are the third largest foreign exchange earner in Guatemala, accounting for U.S. \$102.3 million in 1992. In addition, jobs and tax revenues could be lost if Guatemalan banana exports fall significantly. Guatemala is not a large exporter of bananas to the EC. Guatemalan exporters have observed since the implementation of the new EC banana regime, prices in the United States for Guatemalan bananas have fallen from as high as U.S. \$5.50 per 40 pound box to U.S. \$3.50 per box. Guatemala is committed to fighting this issue in the GATT and hopes to have U.S. support throughout the process.

Guatemalan industry sources believe as time passes under the new EC quota regime, Latin countries will be forced to seek new markets or reduce production. Also, as other Latin American banana producers relying on the EC market begin to lower prices to move excess production, they could displace Guatemalan exports to the United States.

Honduras

It is too early to evaluate trends in demand levels for Honduran bananas in the EC, but it is estimated that banana producers will lose approximately 35 percent of their sales in 1994. This translates into a export loss of almost U.S. \$80 million and several thousand agricultural sector jobs. Reportedly, Honduran production area could be reduced from over 22,000 hectares to less than 16,000 hectares.

In 1992, Honduras exported almost 41,000 40 pound boxes of bananas, with a value of U.S. \$286.5 million. Bananas account for 35.5 percent of exports and 3 to 3.5 percent of GDP. In addition to the 10 percent export tax levied by the government, the GOH collects property and income taxes from producers. The banana

industry provides an estimated 6 percent of government revenue and directly employs 23,000 workers.

(Emanuel McNeil, 202-720-2083)

United States Imports of Fresh Bananas
(Quantity in 1,000 Metric Tons)

Origins	1988	1989	1990	1991	1992
Ecuador	757	850	1,142	1,115	896
Costa Rica	595	637	571	686	954
Colombia	447	426	357	454	416
Honduras	608	552	485	416	411
Mexico	82	94	152	215	396
Guatemala	212	243	333	295	382
Panama	170	116	46	36	37
Others	3	2	8	12	39
Total	2,874	2,920	3,094	3,229	3,531

United States Imports of Fresh Bananas
(Value in \$1,000)

Origins	1988	1989	1990	1991	1992
Ecuador	172,743	204,717	297,828	297,039	258,793
Costa Rica	166,867	192,045	177,403	220,165	280,981
Colombia	122,192	117,099	105,159	136,207	127,408
Honduras	181,712	172,145	141,498	113,328	106,188
Mexico	14,197	16,110	29,775	55,638	101,906
Guatemala	71,809	78,453	108,139	98,206	123,797
Panama	47,037	33,317	13,960	10,865	9,906
Others	852	627	1,670	4,117	13,100
Total	777,409	814,513	875,432	935,565	1,022,079

Source: U.S. Department of Commerce, Bureau of the Census.

European Community Imports of Fresh Bananas
(Quantity in 1,000 Metric Tons)

Origins	1988	1989	1990	1991	1992
<u>"Dollar" countries</u>					
Colombia	343	331	401	512	592
Ecuador	318	274	352	598	766
Guatemala	35	62	9	13	64
Honduras	189	149	123	138	208
Costa Rica	341	449	547	567	575
Panama	340	400	527	484	540
<u>ACP countries</u>					
Dominica	70	51	52	55	56
Jamaica	32	39	63	70	75
St. Lucia	117	116	127	103	124
St. Vincent	62	67	81	63	73
Surinam	33	30	28	28	30
Côte d'Ivoire	74	85	95	116	146
Somalia	52	59	58	8	--
Cameroon	36	56	78	116	111
<u>EC sources</u>					
Canary Islands	342	341	352	339	347
Guadeloupe	125	91	75	116	115
Martinique	184	198	219	181	198
Others	30	46	56	116	127
Intra-EC	83	139	158	226	309
Extra-EC	2,806	2,891	3,289	3,623	4,147
Total World	2,889	3,030	3,447	3,849	4,456

Source: Eurostat

EC and Member State Support to the Table Wine Sector //

The European Community provides an extensive system of support to its table wine¹ sector. This regime is supplemented by significant additional support from Member State coffers. These programs help to maintain the EC's position as the world's dominant wine producing and exporting region, with a 64 percent share of global wine output and a 90 percent share of global wine exports in 1991, according to the latest U.N. Food and Agriculture Organization data.

EC wine surpluses weigh heavily upon EC and world wine markets. Some EC support programs seek to buoy up prices for table wine, which is usually in over supply, by removing product from the market through distillation. Other programs are targeted at cutting production through acreage reduction. Neither EC support programs nor EC schemes to reduce output have succeeded in addressing effectively its structural wine surplus. In contrast, other major wine-producing countries around the world, particularly Argentina, Chile, the former Soviet Union and the United States, have experienced drops in production since the mid-1980s in response to falling consumption and/or cutbacks in government support (see Horticultural Products Review, July 1992).

The EC Commission acknowledges the need for reform of the Community wine sector. On July 22, 1993, the Commission issued a press release discussing the future of EC wine sector policy. It noted the EC's chronic wine surpluses and the need to remedy the situation. It recommended

that the objective of future policy should be the achievement of market balance for all wines by the year 2000. A multi-year "Regional Viticultural Adjustment Programme," and changes in regulations on winemaking practices would be the primary tools to realize this objective. While the Commission has yet to put a formal proposal to reform the wine regime before the Council, one is expected by year's end.

EC Wine Regime Overview

The Community provides support for the winegrowing sector through storage aids, aids for utilization of grape must, premia for permanent abandonment of vineyards, and distillation of surplus wine into alcohol. The 1993 budget allocations for the wine sector are as follows:

EC FISCAL YEAR 1992/93 WINE BUDGET 1/

ITEM	MILLION ECU	EQUIV. MILLION U.S.\$
Export Refunds	66	74.9
Intervention Storage	38	43.1
Distillation	571	647.9
Taking Over of Alcohol	341	386.9
Aid for Use of Must	146	165.7
Aid for Acreage Reduction	366	415.3
Other Intervention	7	7.9
TOTAL	1,535	1,741.7

SOURCE: EC Commission.

1/ EC Fiscal year: October-September.
Actual support expenditures may be less than budget appropriations.

1. In the EC regulatory framework, wine is classified within a hierarchy that is meant to reflect quality factors. "Table wines" occupy the lowest levels of this hierarchy and are generally lower quality products.

The EC grants export subsidies when an exporter fulfills certain requirements and provides appropriate documentation to prove that a qualifying table wine was shipped to an eligible destination. The overall amount of export subsidies granted is limited by the EC's budget, but individual Member States do not have ceilings on the amount of subsidies their exporters can request. Individual Member States are not allowed to provide nationally-funded export subsidies for wine.

Most EC table wine exports benefitting from export subsidies go to Scandinavia, Russia and eastern Europe, and African countries. Export refunds are not available for wines exported to North, Central or South America, with the exception of Venezuela, or to wine exporting countries that respect the EC's reference price

system for wine imports into the Community.

The EC wine regime authorizes the development of promotional measures to expand the markets for table wine, both within and outside the Community. However, according to the Commission, no Community funds have been made available to implement an EC wine promotion program.

EC Wine Situation

EC Commission estimates show a recovery in Community wine production in 1992/93 compared with 1991/92, when poor weather reduced output. The various distillation programs removed significant quantities of table wine from the market.

WINE PRODUCTION AND DISTILLATION 1/ IN THE EUROPEAN COMMUNITY (Million Hectoliters) 2/

COUNTRY	PRODUCTION 1991/92	PRODUCTION 1992/93	DISTILLATION 1992/93
Italy	59.6	67.7	16.3
France	41.5	61.5	3.9
Spain	32.6	36.7	10.8
Germany	10.7	13.3	0.4
Portugal	10.1	9.2	1.2
Other	4.1	4.3	0.4
TOTAL	158.6	192.7	33.0

SOURCE: EC Commission.

1/ Distillation: Amount authorized; actual quantities distilled may be less.

2/ 1 hectoliter = 26.4 U.S. gallons.

**FISCAL YEAR EC WINE EXPORTS 1/
(1,000 ECUs 2/)**

DESTINATION	1988/89	1989/90	1990/91	1991/92
Intra-EC Trade	3,421,049	3,675,038	3,822,489	3,787,038
United States	709,284	690,844	634,075	680,053
Switzerland	374,096	396,457	375,713	340,748
Japan	177,468	225,968	194,737	183,543
Canada	194,691	199,670	169,662	163,272
Sweden	81,660	88,928	76,823	87,248
Angola	19,517	16,725	18,769	54,282
Other	464,769	510,041	504,334	497,237
TOTAL	5,442,534	5,803,671	5,796,602	5,793,421

SOURCE: Eurostat.

1/ Fiscal Year: October-September.

2/ Exchange Rates (1 ECU = U.S.\$): 1988/89, 1.1125; 1989/90, 1.2137; 1990/91, 1.2681; 1991/92, 1.2940. Source: International Monetary Fund.

**FISCAL YEAR EC WINE EXPORTS 1/
(Metric Tons)**

DESTINATION	1988/89	1989/90	1990/91	1991/92
Intra-EC Trade	3,017,469	2,809,686	2,926,599	2,825,268
United States	300,923	277,518	226,081	227,523
Switzerland	184,265	173,103	166,285	154,522
Canada	126,744	125,328	106,832	93,476
Angola	30,502	23,947	27,351	68,062
Sweden	80,621	72,184	63,156	63,661
Japan	61,596	67,837	57,691	51,779
Other	393,908	429,884	410,247	398,836
TOTAL	4,196,028	3,979,487	3,984,242	3,883,127

SOURCE: Eurostat.

1/Fiscal Year: October-September.

SELECTED COUNTRY REVIEW

The following survey illustrates the situation and types of support provided to the wine sector in key EC wine-producing countries. The data given below are from Member State sources and may differ somewhat from the EC Commission estimates cited on previous pages.

France

According to ONIVINS, the French national wine office, French wine production in 1991/92 was the smallest since 1957, due to severe frost damage in the spring of 1991. The total volume of production was 42.7 million hectoliters (HL), down 35 percent from 1990/91. The output of ordinary table wines was 22.3 million HL, down 24 percent from 1990/91. Total supplies of ordinary table wine at the beginning of the 1991/92 year, including producers' stocks, were 33.1 million HL, down 14 percent from 1990/91.

ONIVINS reports that EC subsidies to the French wine sector, including export subsidies and aids for the restructuring of vineyards (varietal conversions or acreage abandonment), totaled about French Francs (FF) 1.6 billion or about \$284 million in 1991. It further estimates that under EC internal support programs, 362,000 hectoliters (HL) of ordinary table wines were distilled in France in 1991/92. This quantity represented less than 2 percent of ordinary table wine production that year, compared to 11 percent in 1990/91. The sharp drop in wine production was the main reason for the decline in distillation. Distillation as a proportion of ordinary table wine output is expected to increase to over 10 percent in 1992/93 due to a recovery in production.

Subsidies received under the EC market support programs, excluding export subsidies, represented 6 percent of the gross receipts of French producers of ordinary table wines in 1991/92, down from 9 percent in the previous two years. This percentage was even higher-- 19 and 31 percent-- in 1988/89 and 1987/88, respectively.

EC export subsidies made possible the export of 360,000 HL of ordinary French table wine in 1990/91 and 345,000 HL in 1991/92. These volumes equaled 32 and 29 percent of total

extra-EC exports of these wines, respectively. According to ONIVINS, the value of EC export subsidies for French wines in 1990/91 totaled FF 47.3 million, or about \$8.6 million. The amount of the export subsidy for ordinary table wines, per degree alcohol and per HL of wine, was FF 14.21 (\$2.57) for sales to Africa, and FF 13.03 (\$2.36) for sales to other eligible countries. The average amount of export subsidy for all destinations in 1990/91 was FF 131.4 per HL (\$23.81). Export subsidy levels are estimated to have remained close to this level in 1991/92 and 1992/93.

Non-EC subsidies to the French wine sector are granted through ONIVINS, which is funded almost entirely by the French Government. In 1991, the French Government contributed FF 612 million (\$108 million) to ONIVINS's total budget of FF 616 million (\$109 million), which included FF 88 million (\$15.6 million) in operating expenses.

ONIVINS' programs consist principally of: (1) subsidies to producers for the restructuring of vineyards by planting better grape varieties; (2) aids for the short-term storage of wine; (3) aids for investments by private wineries; (4) support to cooperatives and new producers organizations; (5) market studies; and (6) promotional activities. ONIVINS also helps producers who encounter difficulties due to adverse weather or depressed market conditions. For example, in 1993, ONIVINS is granting about FF 3,000 (\$540) per hectare to wine producers who have made heavy investments to help them through the current depressed market situation. The total cost of this aid is estimated at FF 40 million (\$7.2 million).

Most public assistance for the promotion of French wines is channeled through the Society for the Development of Sales of Agricultural Products (SOPEXA). SOPEXA is owned jointly by the French Government and the French food industry. Its total budget in 1992 was FF 550 million (\$104 million), including a government contribution of FF 185 million (\$35 million).

Promotion of wines and spirits, principally cognac, are a major item in SOPEXA's budget, absorbing FF 167 million (\$30.7 million) or 31 percent of total SOPEXA expenditures in 1990. In comparison, French exports of wines and spirits in 1990 amounted to FF 34.6 billion (\$635 million), including wine exports of FF 23.3 billion (\$428 million).

ONIVINS' share of SOPEXA promotional programs in foreign markets was FF 18.5 million (\$3.3 million) in 1991. This helped fund generic campaigns for French wines in media, supermarkets, restaurants, etc., in targeted countries. The breakdown of expenditures by major export markets was as follows: United States and Canada, FF 7.2 million (\$1.3 million); United Kingdom and Ireland, FF 4.4 million (\$0.8 million); Japan, the Scandinavian market (including Denmark) and Belgium, FF 1.1-1.3 million each (\$0.2 million); and other countries, FF 3.4 million (\$0.6 million).

In addition to promotional assistance from SOPEXA, some French regions, particularly the Languedoc-Roussillon in the Southeast, also contribute to promotional campaigns for wines in selected foreign markets. The amount of regional funds dedicated to this purpose is not known.

Italy

Preliminary estimates put Italian wine production for 1992/93 at 65 million HL, 6 percent above the 1991/92 level and the largest volume since 1987. Approximately 16.3 million HL, or about 25 percent of total production, were forecast to be delivered into distillation.

Italian wine exports in 1992 totaled 11.6 million HL, of which about 9.2 million HL went to other EC countries. Table wine exports that may have received EC export refunds included: 200,000 HL to Romania; 100,000 HL to other eastern European countries, including Russia; 100,000 HL to non-EC northern European countries; and small amounts to African and Asian countries. Depending on destination, the export subsidy in 1992/93 for a typical Italian table wine with 11

percent alcohol is 400-435 Lire (\$0.25-0.27) per liter.

The Italian Trade Commission (ICE), an agency of the Ministry of Foreign Trade, administers promotional activities abroad for wine. ICE's activities have been financed mainly through long-term contracts with the Ministry of Agriculture. The current agreement, which runs through the end of 1993, allocates about 40 billion Lire (\$25 million) for the period 1991-93. ICE focuses on three main types of activities: advertising (ads, billboards, etc.); promotion (point of sale, tastings, etc.); and public relations (trade and journalist missions to Italy, fairs, etc.). In addition to the budget allocation from the Ministry of Agriculture, ICE also receives about 400 million Lire (\$250,000) from the Ministry of Foreign Trade. ICE has targeted five countries: the United States (40 percent of total budget); Germany (25 percent); United Kingdom (15 percent); Canada (15 percent); and Japan (5 percent). ICE is planning to increase its emphasis in the future on countries emerging as economic powers where Italian wine is still unknown.

Spain

Under its accession to the EC in 1986, Spanish wine became eligible for EC support programs. Harmonization of Spanish subsidies with EC subsidies was completed at the end of Spain's accession transition period earlier this year.

Spanish wine production in 1992/93 is estimated at 32.7 million HL, up 2.5 percent over 1991/92 output. The Spanish wine industry has taken advantage of the EC support programs. EC distillation programs are expected to take in 11 million HL in 1992/93, equivalent to about 34 percent of production. EC export subsidies have risen from 2.4 billion pesetas (\$19.4 million) in 1987 to 6 billion pesetas (\$57.7 million) in 1991.

SPANISH WINE PRODUCTION AND DISTILLATION (Million Hectoliters)

YEAR	1988/89	1989/90	1990/91	1991/92	1992/93
Wine Production	22.13	31.13	40.76	31.90	32.70
Distillation	1.11	5.25	16.80	7.70	11.10

Germany

Since little German wine production is classified as "table wine," the wine sector experiences few direct effects from the EC support programs. In 1992, only 2.1 percent of German wine production fell into the table wine category. With the exception of 1982/83 and 1992/93, Germany has never been forced to channel table wines into the EC's compulsory distillation program. German wine distillation in 1992/93 comes as a result of a tightening of the compulsory distillation requirement for all EC countries in response to market conditions, i.e. over-supply. At an estimated 310,000 HL distilled, however, German table wine will make up only about 1 percent of expected total EC wine distillations.

Portugal

Portuguese wine output is estimated at 7.2 million HL for 1992, 13 percent lower than the annual average of 8.3 million HL for the period 1986-90. As in Spain, wine subsidies in Portugal were harmonized with EC subsidies earlier this year. Reportedly, 1.2 million HL of wine was committed to distillation under EC programs in 1992/93.

Portuguese producers have made extensive use of EC wine export subsidies. Producer prices for wine fell as low as Escudos 42 (ESC) (\$0.31) per liter in 1991/92, barely exceeding the EC export subsidy of ESC 40 (\$0.29) per liter. Typically, 1-1.5 million HL of wine exports per year benefit from EC subsidies. The vast majority of these exports have been to the former Portuguese colonies of Angola and Mozambique.

Promotion of Portuguese wines in foreign markets is carried out by four organizations: the Portuguese Institute for Foreign Commerce (ICEP); the Wine Commission for the Vinhos Verdes; the Port Wine Institute; and the Madeira Wine Institute. The Portuguese Government reportedly provides these organizations with annual promotional budgets of about 100-120 million ESC (\$0.7-0.9 million).

(Katie Nishiura, 202-720-0911)

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 93

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)						
		CURR LAST	MO YR	CURR MO YR	YR TDT LAST	YR TDT CURR	YR TDT LAST	LAST YEAR	CURR LAST	MO YR	CURR MO YR	YR TDT LAST	YR TDT CURR	LAST YEAR
FRESH FRUIT														
FR. APPLES (JUL)		MT												
EC 12		4,554		1,231	91,289	22,636	94,324	2,784	801			51,499	13,349	53,090
TAIWAN		10,782		1,619	75,303	111,818	77,262	6,575	678			46,045	74,303	47,329
CANADA		5,334		1,096	63,909	77,613	69,658	4,519	4,812			56,613	59,893	59,195
MEXICO		17,307		12,979	57,508	83,967	68,861	5,364	6,532			27,943	41,695	32,089
UNITED KINGDOM		3,036		990	52,506	19,574	55,073	2,038	665			20,364	25,444	26,217
HONG KONG		4,689		2,940	41,411	43,688	45,219	1,598	1,916			33,987	38,444	38,444
OTHER		5,607		3,845	155,696	119,229	161,665	4,220	2,339			97,956	77,001	102,474
Subtotal:-----		40,253		29,711	485,117	459,152	513,989	25,057	16,888			302,043	283,435	320,394
FR. PEARS (JUL)		MT												
CANADA		1,377		1,466	34,861	33,882	35,734	1,022	1,224			24,283	24,198	24,969
MEXICO		2,761		2,733	30,343	32,169	31,066	4,759	1,508			15,171	16,209	15,523
EC 12		129		38	10,695	2,623	10,695	59	108			3,023	1,209	1,209
SWEDEN		45		0	9,733	5,790	9,733	0	0			3,633	2,657	3,633
TAIWAN		1,691		39	6,647	6,156	6,984	1,244	53			5,184	4,142	5,473
OTHER		250		67	20,139	16,551	20,611	214	39			12,776	10,320	13,146
Subtotal:-----		5,270		4,341	112,418	97,170	114,723	3,325	2,842			66,076	58,808	67,773
APRICOTS (MAY)		MT												
CANADA		1,282		1,126	1,282	1,126	3,091	1,437	1,224			1,437	1,624	3,508
MEXICO		129		3	129	3	497	100	3			100	72	1,284
EC 12		240		232	240	232	693	722	722			571	525	1,118
UNITED KINGDOM		10		58	107	149	426	571	625			571	90	630
OTHER		10		58	107	149	440	41	90			41	90	630
Subtotal:-----		1,661		1,420	1,881	1,420	4,492	2,270	2,439			2,270	2,439	5,794
FR. CHERRIES (MAY)		MT												
JAPAN		5,123		5,482	5,123	5,482	12,162	28,751	39,958			28,751	39,958	61,991
CANADA		2,146		671	2,146	671	9,607	5,268	2,001			5,268	2,001	11,500
EC 12		893		308	308	308	2,973	1,359	1,359			1,359	1,359	1,359
UNITED KINGDOM		714		198	714	198	2,234	2,330	897			2,330	897	8,726
HONG KONG		680		356	680	356	2,553	1,680	1,361			1,680	1,361	5,643
TAIWAN		851		578	851	578	1,859	1,534	1,534			1,534	1,534	4,111
OTHER		311		246	311	246	1,073	1,125	883			1,125	883	3,381
Subtotal:-----		10,005		7,740	10,005	7,740	30,998	41,656	47,156			41,656	47,156	104,852
PEACH-NECTAR (MAY)		MT												
CANADA		7,492		6,743	7,492	6,743	51,461	41,181	8,952			41,181	8,952	44,175
MEXICO		340		399	340	399	8,975	208	277			208	277	4,857
TAIWAN		547		161	547	161	5,476	680	182			680	182	5,178
OTHER		344		364	583	364	4,012	511	557			706	557	3,595
Subtotal:-----		8,724		7,667	8,724	7,667	69,886	9,581	9,968			9,581	9,968	57,610
PLUM-PRUNES (MAY)		MT												
CANADA		1,768		1,418	1,768	1,418	25,485	1,818	2,353			1,818	2,353	20,756
TAIWAN		149		61	149	61	2,848	99	231			99	231	99
HONG KONG		405		297	405	297	8,474	4	0			4	0	6,609
EC 12		297		405	297	405	5,771	603	653			603	653	4,574
UNITED KINGDOM		330		228	330	228	8,115	297	111			297	111	4,172
OTHER		216		96	216	96	2,115	236	111			236	111	4,845
Subtotal:-----		2,539		1,872	2,539	1,872	47,889	2,891	3,216			2,891	3,216	51,855
FR. AVOCADOS (OCT)		MT												
CANADA		281		704	2,224	2,600	3,608	358	567			2,433	2,340	4,281
JAPAN		478		483	1,507	1,939	2,203	653	445			2,335	2,202	3,334
EC 12		374		1,395	3,675	1,059	1,059	526	1,423			1,005	3,971	1,624
FRANCE		283		632	411	2,149	218	418	1,433			1,433	1,433	1,433
UNITED KINGDOM		88		194	44	428	75	6	156			368	1,453	663
OTHER		5		103	4	428	75	6	156			61	571	121
Subtotal:-----		1,137		2,684	4,433	4,433	11,986	1,543	2,591			5,833	9,083	9,360
FR. KIWI FRUIT (OCT)		MT												
CANADA		197		264	3,002	2,881	3,263	337	329			5,315	3,638	5,752
JAPAN		0		0	1,498	0	1,498	0	0			3,142	3,142	3,142
TAIWAN		0		12	1,421	3,554	1,421	17	3			1,018	5,702	3,411
KOREA, REPUBLIC		1		59	497	528	503	3	21			378	193	731
MEXICO		20		0	412	281	412	15	0			378	193	731
OTHER		0		56	386	343	386	0	89			731	647	731
Subtotal:-----		218		391	7,218	7,836	7,485	355	457			13,826	11,336	14,386
FRESH GRAPES (MAY)		MT												
CANADA		1,530		3,199	1,530	3,199	104,410	2,990	5,299			2,990	5,299	103,958
HONG KONG		0		61	0	61	19,431	0	52			0	52	21,568
TAIWAN		0		10	0	10	14,944	0	9			0	9	16,199
OTHER		480		1,443	480	1,443	48,367	840	2,620			840	2,620	62,401
Subtotal:-----		2,010		4,713	2,010	4,713	187,152	3,830	7,980			3,830	7,980	204,124
FR. STRAWBERRIES (JAN)		MT												
CANADA		3,375		7,932	23,088	21,348	35,539	8,840	10,424			29,984	28,815	50,006
EC 12		312		153	989	421	3,961	748	293			3,114	1,026	11,593
JAPAN		49		45	60	63	3,578	135	174			167	205	18,357
UNITED KINGDOM		297		153	521	297	2,499	725	293			1,437	664	7,040
OTHER		605		223	1,142	510	3,309	838	505			2,165	1,153	4,776
Subtotal:-----		5,341		8,353	25,279	22,381	46,386	10,561	11,397			35,429	31,200	44,731
FR. ORNG INC TMPL (NOV)		MT												
CANADA		17,701		22,560	125,613	168,747	170,992	8,276	10,484			63,548	80,633	82,750
JAPAN		11,078		26,431	123,612	97,018	166,214	17,440	14,753			73,953	48,034	97,364
HONG KONG		10,606		13,823	52,221	79,596	97,028	5,713	6,196			30,726	37,495	51,737
OTHER		15,197		7,842	44,943	41,283	60,982	8,326	3,679			25,582	20,565	34,116
Subtotal:-----		78,582		72,656	386,389	386,644	495,215	39,755	35,112			193,810	186,722	265,966
FR. GRAFTED (SEP)		MT												
JAPAN		7,511		11,679	225,981	182,821	253,666	3,873	5,357			126,952	90,303	140,732
EC 12		4,008		11,418	107,907	116,742	108,260	2,519	2,595			57,948	61,197	58,149
CANADA		4,601		5,335	59,212	60,148	68,260	2,519	2,595			31,977	29,551	36,962
FRANCE		96		3,431	53,008	51,002	53,096	60	1,738			28,563	25,307	28,593
NETHERLANDS		190		2,087	29,393	29,027	39,935	93	1,167			15,712	14,605	15,712
OTHER		2,848		4,421	24,495	28,127	28,973	1,002	2,145			14,512	13,856	16,683
Subtotal:-----		15,368		32,854	417,595	387,885	459,181	8,192	17,648			231,387	194,906	252,527

U.S. EXPORTS OF SELECTED COMMODITIES, BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 93

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
COUNTRY REGION		CURR LAST	MO CURR	MO CURR	YR TDT	YR TDT	LAST	CURR LAST	MO CURR	MO CURR	YR TDT	YR TDT	LAST
FR TANGERINES (NOV)	MT												
CANADA		47	22		9,065	8,288	9,558	34	26		8,723	7,223	9,232
EC 12		164	54		2,044	648	2,059	447	40		1,909	506	1,958
UNITED KINGDOM		147	0		1,036	173	1,051	419	0		1,080	135	1,129
NETHERLANDS		0	0		627	280	627	0	0		815	219	815
OTHER		128	16		257	175	328	436	19		556	246	765
Subtotal:-----		339	92		11,366	9,111	11,946	917	86		11,189	7,975	11,956
CANNED FRUIT													
CND PEACH&NECT (JUN)	MT												
JAPAN		699	833		7,593	5,812	7,593	856	947		8,436	6,391	8,436
TAIWAN		153	242		2,702	2,460	2,702	136	230		2,264	2,106	2,264
CANADA		148	204		2,427	2,691	2,427	175	224		2,538	3,212	2,538
HONG KONG		273	178		1,812	1,467	1,812	144	93		997	804	997
MEXICO		210	280		1,581	1,775	1,581	165	209		1,239	1,421	1,239
OTHER		365	557		3,939	5,611	3,939	274	429		3,601	5,033	3,601
Subtotal:-----		1,847	2,295		20,054	19,815	20,054	1,750	2,132		19,477	18,967	19,477
CND PEARS (JUN)	MT												
EC 12		0	16		2,216	709	2,216	0	18		1,856	886	1,856
FRANCE		0	0		1,801	76	1,801	0	0		1,490	76	1,490
CANADA		110	91		1,288	1,508	1,288	117	110		1,353	1,579	1,353
JAPAN		6	57		845	506	845	3	3		937	555	937
MEXICO		24	381		321	321	321	11	5		130	309	130
SWEDEN		0	3		291	140	291	0	5		197	119	197
OTHER		74	33		737	721	737	53	30		622	621	622
Subtotal:-----		215	203		5,758	3,905	5,758	188	221		5,274	4,071	5,274
CND PNEAPL (JAN)	MT												
JAPAN		112	78		969	414	2,742	118	76		914	410	2,237
CANADA		158	112		946	630	2,099	145	112		859	600	1,813
MEXICO		31	31		294	219	618	84	28		247	183	527
EC 12		51	65		255	193	488	48	56		228	176	447
OTHER		34	12		89	143	410	29	9		77	125	362
Subtotal:-----		452	299		2,566	1,598	6,357	425	281		2,325	1,493	5,386
FRT MIXTURES (JUN)	MT												
CANADA		602	0		7,770	3,583	7,770	849	0		10,118	4,912	10,118
JAPAN		635	0		6,398	2,031	6,398	732	0		7,624	2,336	7,624
HONG KONG		263	0		3,593	1,326	3,593	232	0		373	137	373
PHILIPPINES		1	0		2,164	2,872	2,164	17	0		2,553	2,969	2,553
SINGAPORE		113	0		2,089	1,942	2,089	95	0		1,849	1,978	1,849
OTHER		1,035	0		9,066	9,381	9,066	972	0		9,481	8,556	9,481
Subtotal:-----		2,656	0		31,080	22,136	31,080	2,910	0		33,998	22,383	33,998
DRIED FRUIT													
DRD RAISINS (AUG)	MT												
EC 12		5,384	4,999		45,812	47,822	55,775	7,244	7,139		62,775	63,825	76,690
UNITED KINGDOM		2,839	2,531		21,119	21,282	26,578	3,506	3,714		30,723	29,323	38,693
JAPAN		2,177	2,199		19,622	19,120	24,999	2,866	3,296		25,480	25,551	32,391
GERMANY		1,059	786		11,182	11,112	13,562	1,38	1,088		14,179	16,043	16,043
CANADA		747	737		9,471	9,022	10,561	1,583	1,507		19,664	18,823	22,760
SWEDEN		567	269		6,467	5,701	7,166	737	470		7,974	6,982	8,659
OTHER		1,690	1,778		24,549	25,625	28,154	2,324	3,031		32,531	36,290	37,311
Subtotal:-----		10,565	9,983		105,557	107,289	126,675	14,754	15,443		148,424	151,471	178,011
DRD PRUNES (AUG)	MT												
EC 12		4,146	4,746		46,546	45,348	51,388	5,818	5,960		62,140	62,198	69,278
GERMANY		1,556	1,948		15,122	16,423	16,539	2,141	2,175		17,863	19,637	20,228
JAPAN		1,250	1,489		12,352	13,252	15,498	2,147	2,821		19,372	21,496	24,382
ITALY		658	989		12,941	11,160	14,014	1,219	1,626		18,961	18,961	22,122
UNITED KINGDOM		1,052	709		5,791	6,821	6,871	1,144	856		6,193	6,234	6,550
NETHERLANDS		1,550	794		5,095	4,380	5,860	110	0		6,503	7,000	7,304
OTHER		1,608	1,391		21,176	21,457	24,433	2,497	2,276		30,105	33,960	34,874
Subtotal:-----		7,005	7,626		80,114	80,067	91,319	10,462	10,758		111,618	117,653	128,534
FRUIT JUICES (SSE)													
ORANGE JU CNC (DEC)	KL												
CANADA		11,444	8,378		74,024	58,188	134,664	4,988	3,769		32,668	25,980	59,896
EC 12		3,694	12,423		23,897	57,072	59,747	1,560	4,901		9,673	21,349	22,463
JAPAN		10,758	9,306		32,248	21,321	58,911	4,700	2,164		16,310	8,459	27,359
FRANCE		687	357		9,758	22,713	28,821	283	2,697		3,685	9,754	10,487
KOREA, REPUBLIC		2,147	2,786		11,264	13,272	20,070	1,136	1,179		5,751	5,518	10,223
OTHER		4,640	7,723		25,429	30,348	58,858	2,007	2,325		10,775	10,335	24,058
Subtotal:-----		32,680	36,619		166,861	180,200	332,249	14,391	14,337		75,178	71,640	144,036
ORNG JU MTCNC (DEC)	KL												
EC 12		2,435	2,298		14,143	9,620	32,366	1,774	1,592		9,776	6,658	23,181
JAPAN		1,947	3,862		14,471	21,336	22,722	2,722	2,736		17,560	16,404	23,893
FRANCE		1,785	1,345		18,835	8,300	22,187	1,896	808		13,523	4,473	16,005
UNITED KINGDOM		518	505		2,767	2,188	9,038	402	324		3,902	1,339	6,543
JAPAN		486	340		2,876	2,440	4,717	38	205		4,150	6,812	10,540
OTHER		929	1,335		5,713	7,849	13,320	757	1,193		4,450	7,167	8,516
Subtotal:-----		5,797	7,835		31,203	41,405	75,361	5,691	5,727		27,953	31,481	64,130
GRPFRT JU CNC (DEC)	KL												
EC 12		4,260	4,358		19,812	17,241	30,946	2,984	3,082		13,969	11,654	21,895
JAPAN		1,947	3,862		14,471	21,336	22,722	2,722	2,736		17,560	16,404	23,893
FRANCE		1,785	1,345		18,835	8,300	22,187	1,896	808		13,523	4,473	16,005
CANADA		1,008	618		4,802	4,263	10,773	725	445		3,458	3,069	7,757
NETHERLANDS		240	831		2,297	4,355	5,605	604	554		4,981	1,354	2,044
UNITED KINGDOM		314	306		1,006	1,342	1,982	105	78		828	1,111	1,118
OTHER		151	306		1,006	1,342	1,982	91	204		537	735	1,118
Subtotal:-----		6,158	8,182		32,148	35,212	58,902	4,107	5,193		20,917	21,422	37,471

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 93

COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)							
COUNTRY REGION		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	
FRESH VEGETABLES													
FR ASPARAGUS(OCT)	MT	2,922	3,956	7,628	7,691	9,031	5,576	8,066	15,465	16,800	18,496		
CANADA		1,440	1,636	5,882	7,065	2,382	2,964	2,382	23,160	27,009	23,685		
JAPAN		118	83	2,032	1,777	2,036	324	292	6,010	4,936	6,022		
EC 12		180	78	1,701	1,658	1,989	490	289	5,089	4,864	5,610		
OTHER		23	99	136	173	199	91	284	441	540	710		
Subtotal:-----		3,583	4,851	17,378	18,364	19,119	7,810	11,232	50,164	54,179	54,583		
FR ONIONS(OCT)	MT	10,065	14,825	60,865	68,600	100,916	4,636	7,922	25,874	32,408	40,009		
CANADA		0	21	9,028	17,455	20,848	0	19	2,736	5,621	6,095		
MEXICO		20	0	20,528	2,130	20,707	22	0	4,356	519	4,428		
JAPAN		116	273	10,312	8,641	14,187	88	169	3,676	4,941	5,231		
OTHER													
Subtotal:-----		10,200	15,119	100,734	96,826	156,658	4,745	8,111	36,642	43,489	55,764		
CANNED VEGETABLES													
CND SWT CORN(AUG)	MT	3,779	2,543	32,351	38,963	39,208	2,812	2,083	25,441	31,348	30,765		
JAPAN		4,605	5,513	23,734	28,988	30,954	2,822	2,097	23,114	32,943	30,488		
EC 12		1,360	513	12,734	15,171	15,393	1,265	1,465	12,198	13,358	14,945		
TATIAN		1,710	1,630	10,253	18,425	14,181	1,304	1,076	7,635	10,884	9,205		
UNITED KINGDOM		2,089	1,701	4,592	1,584	1,071	580	54	3,138	1,204	4,481		
GERMANY		444	1,131	10,773	13,947	11,626	320	610	5,466	6,881	6,169		
HONG KONG		2,450	3,081	21,069	26,713	25,911	1,955	2,328	17,379	20,653	21,015		
OTHER													
Subtotal:-----		12,638	12,843	106,325	140,960	131,092	9,845	9,404	83,598	105,183	103,382		
CND TOM PAS(JUL)	MT	2,187	3,469	29,573	42,500	32,427	1,871	2,802	27,724	34,915	30,145		
CANADA		825	328	9,340	3,589	9,560	232	232	6,847	8,304	8,304		
JAPAN		582	112	2,894	4,619	3,427	453	101	2,447	3,862	2,877		
MEXICO		607	908	6,057	9,665	7,374	574	776	5,191	7,540	6,181		
KOREA, REPUBLIC													
OTHER		771	908	6,057	9,665	7,374	574	776	5,191	7,540	6,181		
Subtotal:-----		5,272	4,882	52,755	62,058	59,859	4,123	3,965	46,568	50,266	51,988		
CND TOM SAUCE(JUL)	MT	3,105	4,164	35,693	41,948	37,736	3,095	4,040	35,538	41,522	37,670		
CANADA		1,728	366	6,480	5,106	6,781	1,647	2,351	2,434	3,230	2,677		
JAPAN		606	881	9,976	10,829	8,464	689	1,003	7,583	11,047	8,157		
MEXICO		477	451	7,976	10,829	8,464	689	1,003	7,583	11,047	8,157		
OTHER													
Subtotal:-----		5,915	5,861	53,829	62,914	57,093	5,729	5,653	50,976	60,405	54,156		
FRZN VEGETABLES													
FRZN SWT CORN(JUL)	MT	2,722	3,346	31,140	32,480	34,119	2,224	2,787	26,723	27,945	29,160		
JAPAN		336	316	7,634	2,627	7,761	258	258	13,587	14,537	13,345		
EC 12		1,518	1,131	9,263	15,588	18,202	5,538	4,294	59,888	68,858	63,391		
UNITED KINGDOM		215	295	3,545	5,125	3,811	189	225	3,050	3,873	3,255		
AUSTRALIA		286	205	3,163	3,045	3,419	201	159	14,726	11,705	35,966		
MEXICO		1,054	1,092	10,185	12,083	10,948	986	880	8,229	9,387	8,840		
OTHER													
Subtotal:-----		4,613	5,253	55,667	55,360	60,058	3,851	4,305	43,121	45,069	46,665		
FZN F FRY(JUL)	MT	10,059	11,006	111,216	113,290	120,973	6,893	7,730	79,068	78,786	85,814		
JAPAN		1,658	1,138	15,699	14,519	14,519	1,106	847	8,215	9,387	9,727		
KOREA, REPUBLIC		882	946	8,728	10,137	9,702	544	629	5,542	6,939	6,142		
HONG KONG		4,060	4,873	35,948	49,597	40,196	2,882	3,674	27,126	36,999	30,191		
OTHER													
Subtotal:-----		18,569	18,045	169,551	185,363	185,390	11,424	12,880	120,951	131,545	131,874		
TREE NUTS													
ALMONDS UNSH(JUL)	MT	599	201	3,950	8,583	4,129	809	492	4,879	13,369	5,088		
INDIA		557	281	3,666	8,583	3,995	1,645	734	10,880	10,739	11,830		
JAPAN		20	0	933	1,108	1,038	0	81	1,799	1,832	1,906		
EC 12		40	0	705	365	747	97	0	1,748	962	1,885		
MEXICO		27	45	1,945	1,962	1,989	44	124	4,438	4,574	4,528		
OTHER													
Subtotal:-----		1,223	547	11,202	15,718	11,898	2,585	1,431	23,744	31,477	25,203		
ALMOND SH/PREP(JUL)	MT	4,394	5,117	102,334	91,196	106,617	13,791	18,671	322,520	300,552	336,151		
EC 12		1,697	2,321	43,282	48,603	44,805	4,813	8,545	131,587	145,337	136,345		
GERMANY		1,518	1,131	9,263	15,588	18,202	5,538	4,294	59,888	68,858	63,391		
JAPAN		745	717	12,246	11,644	12,751	2,607	2,672	42,242	42,111	43,937		
FRANCE		192	612	10,814	9,317	11,188	531	159	14,726	11,705	35,966		
UNITED KINGDOM		2,355	642	10,005	11,901	10,930	3,336	2,301	33,000	38,598	35,984		
OTHER		2,689	2,795	50,006	49,215	52,392	9,385	10,516	163,829	161,103	171,939		
Subtotal:-----		8,599	10,044	169,603	158,968	177,211	28,714	33,482	586,238	530,513	571,481		
WALNUTS SH(AUG)	MT	360	26	6,721	8,138	7,269	1,217	37	18,512	20,525	20,190		
EC 12		286	560	2,597	3,124	3,092	1,143	2,389	9,848	13,555	11,957		
JAPAN		238	70	2,685	5,082	3,009	1,737	177	55	4,543	6,671		
CANADA		64	19	1,470	686	1,465	0	0	3,229	1,912	3,298		
GERMANY		0	0	1,464	686	1,465	0	0	3,229	1,912	3,298		
FRANCE		12	34	4,414	827	4,432	52	173	11,528	9,785	12,988		
ISRAEL		400	161	4,084	2,913	4,642	837	673	11,528	9,785	12,988		
OTHER													
Subtotal:-----		1,298	851	17,500	17,192	19,441	4,157	3,625	54,226	55,846	60,778		
WALNUTS UNSH(AUG)	MT	93	59	43,787	30,656	43,787	139	101	73,634	61,366	73,634		
EC 12		74	0	12,594	9,993	12,594	111	0	20,964	19,606	20,964		
GERMANY		0	50	10,573	6,639	10,573	0	0	16,523	16,523	16,523		
ITALY		18	0	9,805	4,501	9,805	28	0	17,290	8,883	17,290		
NETHERLANDS		0	0	5,637	5,541	5,637	0	0	10,157	11,599	10,157		
OTHER		208	109	6,394	6,084	6,690	522	239	13,309	13,317	14,077		
Subtotal:-----		301	168	50,181	36,740	50,477	661	339	86,942	74,683	87,710		

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
MAY 93

COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)							
COUNTRY REGION		CURR LAST YR	MO CURR YR	CURR LAST YR	MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR	CURR LAST YR	MO CURR YR	CURR LAST YR	MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YEAR
HOPS&PRODUCTS															
HOP PELTS(SEP)		MT													
CANADA		100		96		941	710	1,213	664	712			5,983	4,911	7,860
BRAZIL		121		0		694	1,098	1,061	437	0			2,773	5,041	4,121
EC 12		45		17		619	637	671	604	86			4,225	4,067	4,764
MEXICO		44		18		199	162	397	201	129			1,070	1,093	1,831
GERMANY		45		0		313	307	313	604	0			2,324	1,636	2,327
UNION OF SOVIET		0		0		306	0	306	0	0			1,732	0	1,732
OTHER		386		50		1,145	1,342	1,366	2,262	293			6,325	8,686	8,704
Subtotal:-----		695		180		3,904	3,949	4,953	4,168	1,220			22,108	23,798	29,012
HOP EXTRACT(SEP)															
HOP EXTRACT(SEP)		MT													
EC 12		151		103		1,513	1,308	1,826	2,574	2,662			19,432	22,499	24,252
GERMANY		11		28		828	633	912	105	921			8,508	10,757	10,149
MEXICO		0		0		616	671	616	0	0			9,611	11,718	9,817
BRAZIL		10		20		294	398	478	160	379			2,322	2,971	3,940
RUSSIAN FEDERATI		103		0		191	0	376	590	0			1,090	0	2,008
PHILIPPINES		6		3		196	104	293	116	18			2,635	2,432	3,961
OTHER		104		148		811	1,012	1,082	1,259	1,384			13,411	19,225	16,066
Subtotal:-----		374		275		3,621	3,492	4,672	4,699	4,443			48,700	58,845	60,044
HOPS, NSPF (SEP)															
HOPS, NSPF (SEP)		MT													
EC 12		0		5		1,761	2,046	1,761	0	30			7,324	10,690	7,324
GERMANY		0		0		1,459	1,649	1,459	0	0			5,991	8,322	5,991
UNITED KINGDOM		0		5		172	303	172	0	30			743	1,848	743
KOREA REPUBLIC		0		0		53	0	156	0	0			644	0	1,164
MEXICO		0		0		48	52	131	0	0			409	530	911
BELGIUM-LUXEMBOU		0		0		130	64	130	0	0			590	383	590
OTHER		32		27		390	449	488	424	444			3,157	4,159	4,236
Subtotal:-----		32		32		2,251	2,547	2,535	424	475			11,534	15,379	13,636
WINE															
GRAPE WINE (JAN)		KL													
EC 12		4,848		5,279		16,639	19,717	41,289	6,953	7,736			24,822	27,601	62,260
CANADA		3,117		2,895		12,512	12,960	34,117	4,567	3,868			14,412	16,663	43,469
UNITED KINGDOM		2,843		2,589		8,634	9,071	23,432	4,368	4,521			13,865	14,580	36,943
JAPAN		1,705		1,439		7,244	4,853	17,760	2,319	2,149			9,352	7,163	23,566
OTHER		3,113		2,684		11,655	10,692	27,265	3,887	3,099			14,600	13,764	36,098
Subtotal:-----		12,783		12,297		48,050	48,222	120,432	16,724	16,953			63,185	65,191	165,394

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JUNE 1993

COMMODITY AND COUNTRY REGION	QUANTITY					VALUE (1,000 DOLLARS)				
	CURR LAST YR	MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YR	CURR LAST YR	MO CURR YR	YR TDT LAST YR	YR TDT CURR YR	LAST YR
FRESH FRUIT										
FR. APPLES(JUL)	MT									
EC 12	3,035	477	94,324	23,113	94,324	1,591	334	53,090	13,683	53,090
TAIWAN	1,859	1,915	77,262	11,733	77,262	1,284	927	47,329	75,230	47,329
CANADA	4,749	5,275	68,658	83,089	68,658	4,582	3,660	59,195	55,313	59,195
MEXICO	9,353	15,397	66,661	99,364	66,661	4,145	2,651	31,733	11,903	31,733
UNITED KINGDOM	5,808	3,547	45,219	47,234	45,219	2,230	2,351	26,217	27,786	26,217
HONG KONG	5,969	3,583	161,665	122,812	161,665	4,518	2,136	102,474	79,137	102,474
OTHER										
Subtotal:-----	28,872	30,194	513,889	489,348	513,889	18,350	17,264	320,384	300,700	320,394
FR. PEARS(JUL)	MT									
CANADA	874	1,017	35,734	34,899	35,734	686	901	24,969	25,100	24,969
MEXICO	722	2,054	31,066	34,222	31,066	352	1,160	15,523	17,770	15,523
EC 12	0	0	10,696	2,623	10,696	0	0	2,029	1,282	5,029
SWEDEN	0	0	9,733	5,790	9,733	0	0	3,633	2,657	3,633
TAIWAN	237	1	6,884	1,157	6,884	289	3	5,473	4,145	5,473
OTHER	472	115	20,611	16,666	20,611	370	71	13,146	10,391	13,146
Subtotal:-----	2,305	3,187	114,723	100,358	114,723	1,037	2,136	67,773	60,944	67,773
APRICOTS(MAY)	MT									
CANADA	1,218	1,266	2,499	2,392	3,091	1,366	1,618	2,803	3,242	3,508
MEXICO	223	57	366	71	497	1,92	54	2,92	57	394
EC 12	218	73	463	307	464	566	222	1,259	944	1,263
UNITED KINGDOM	62	31	425	221	426	543	218	1,103	155	630
OTHER			72	89	440	62	65			
Subtotal:-----	1,739	1,438	3,400	2,858	4,492	2,187	1,959	4,457	4,398	5,794
FR. CHERRIES(MAY)	MT									
JAPAN	5,715	4,619	10,839	10,101	12,162	28,244	26,099	56,895	66,057	61,991
CANADA	1,840	2,824	7,894	3,484	3,484	10,217	6,158	15,485	8,158	18,106
EC 12	1,480	409	2,233	717	3,521	4,521	1,561	7,495	2,960	11,520
UNITED KINGDOM	1,120	204	1,834	402	2,634	3,691	805	6,020	1,061	6,643
HONG KONG	1,032	520	2,356	677	2,082	2,026	1,185	3,885	2,719	4,211
OTHER	483	236	794	482	1,073	1,531	841	2,656	1,724	3,381
Subtotal:-----	15,905	9,078	25,909	18,317	30,998	50,302	37,523	91,958	84,679	104,852
PEACH-NECTRN(MAY)	MT									
CANADA	14,010	12,395	21,502	19,138	51,461	12,197	10,538	20,379	19,490	44,175
MEXICO	315	234	656	633	8,975	79	33	367	1,218	4,178
TAIWAN	1,403	1,037	1,986	1,401	1,209	1,646	1,035	1,799	1,446	3,595
OTHER					4,012	1,093	889			
Subtotal:-----	17,378	14,715	26,102	22,382	69,666	15,115	12,596	24,895	22,564	57,810
PLUM-PRUNES(MAY)	MT									
CANADA	6,079	4,767	7,847	6,184	25,485	4,851	5,310	6,669	7,663	20,756
TAIWAN	4,397	2,388	4,546	2,450	21,848	3,533	2,204	3,764	2,303	15,071
HONG KONG	2,018	1,051	2,020	1,051	8,470	1,385	879	1,389	879	6,609
EC 12	813	133	1,218	430	5,771	758	148	1,260	801	4,578
UNITED KINGDOM	926	133	361	931	5,154	597	148	1,104	694	4,172
OTHER	1,059	835	1,275	931	6,115	822	719	1,058	829	4,845
Subtotal:-----	14,367	9,174	16,908	11,048	67,668	11,250	9,259	14,141	12,475	51,855
FR. AVOCADOS(OCT)	MT									
CANADA	488	717	3,317	3,317	3,608	626	532	3,058	2,872	4,281
JAPAN	304	519	1,811	2,458	2,203	441	448	2,777	2,649	1,334
EC 12	302	957	960	4,631	1,058	367	954	1,972	4,925	1,524
FRANCE	103	488	514	2,617	1,114	142	421	1,335	2,601	635
UNITED KINGDOM	154	402	348	1,628	418	166	423	534	1,676	663
OTHER	8	52	51	480	75	7	77	68	649	121
Subtotal:-----	1,102	2,244	5,535	10,888	6,946	1,442	2,012	7,275	11,095	9,360
FR. KIWI FRUIT(OCT)	MT									
CANADA	136	230	3,138	3,111	3,263	211	283	5,526	3,921	5,752
JAPAN	0	0	1,498	3,554	1,421	0	0	3,142	1,314	1,593
TAIWAN	0	0	1,421	3,554	1,421	0	0	3,341	5,702	3,341
KOREA, REPUBLIC	4	3	501	531	503	14	11	1,032	773	1,040
MEXICO	0	0	412	281	412	0	0	1,378	378	731
OTHER	0	7	386	350	386	0	10	731	657	731
Subtotal:-----	140	240	7,357	8,076	7,485	225	304	14,151	11,670	14,388
FRESH GRAPES (MAY)	MT									
CANADA	10,307	8,533	11,836	11,732	104,410	11,914	11,501	14,903	16,800	103,958
HONG KONG	1,097	308	1,097	369	19,431	1,234	389	1,234	442	21,566
TAIWAN	24	11	24	21	14,944	32	21	32	29	16,199
OTHER	4,186	2,450	4,666	3,893	48,367	8,202	4,827	8,042	7,247	62,401
Subtotal:-----	15,613	11,302	17,822	16,015	187,152	21,382	16,538	25,211	24,518	204,124
FR. STRAWBERRIS(JAN)	MT									
EC 12	4,331	3,672	27,419	25,020	35,539	8,263	5,474	36,247	34,289	50,006
JAPAN	237	145	1,226	566	3,961	656	1,284	93,987	57,549	97,364
TAIWAN	308	291	1,466	1,130	3,498	711	621	1,479	1,466	18,357
UNITED KINGDOM	184	114	705	411	2,499	1,810	204	1,947	868	7,040
OTHER	370	351	1,512	860	3,309	742	604	2,907	1,757	4,776
Subtotal:-----	5,246	4,435	30,525	26,776	46,386	8,974	7,623	44,403	38,823	84,731
FR. ORNG. INC. TPLM(NOV)	MT									
CANADA	12,515	14,706	139,128	183,453	170,992	5,425	6,684	68,973	87,317	82,750
JAPAN	18,017	17,620	141,629	114,638	166,214	10,034	9,515	93,987	57,549	97,364
HONG KONG	14,569	2,991	66,957	91,081	97,078	7,144	6,821	37,870	43,516	51,367
OTHER	8,569	2,666	53,511	48,949	60,962	4,713	3,707	30,295	24,272	34,116
Subtotal:-----	53,836	53,483	400,225	440,127	495,215	27,316	26,327	221,125	213,053	265,966

U.S. EXPORTS OF SELECTED COMMODITIES BY DESTINATION
MARKETING YEAR BEGINNING AS INDICATED
JUNE 1993

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY REGION		CURR MO LAST YR	CURR MO LAST YR	YR TDT LAST YR	YR TDT LAST YR	LAST YEAR	CURR MO LAST YR	CURR MO LAST YR	YR TDT LAST YR	YR TDT LAST YR	LAST YEAR
FRESH FRUIT											
FR GRPFR (SEP)	MT										
JAPAN		8,177	14,954	234,158	197,775	253,666	4,020	6,524	130,971	96,827	140,732
EC 12		191	95	108,098	116,836	108,281	81	46	58,027	61,243	58,149
CANADA		3,713	3,678	62,524	61,824	68,260	2,054	1,874	34,030	31,424	36,962
FRANCE		0	37	53,008	51,039	53,096	17	17	1,958	25,324	28,933
NETHERLANDS		0	0	29,393	29,021	29,395	0	0	15,712	14,005	15,716
OTHER		1,383	1,470	25,877	29,648	28,973	698	695	15,211	14,551	16,683
Subtotal:-----		13,463	20,197	431,058	408,083	459,181	6,853	9,138	238,239	204,045	252,527
FR TANGERINES (NOV)	MT										
CANADA		0	3	9,065	8,291	9,558	0	3	8,723	7,226	9,232
EC 12		16	0	2,059	648	2,059	49	0	1,958	506	1,958
UNITED KINGDOM		16	0	1,051	173	1,051	49	0	1,129	135	1,129
NETHERLANDS		0	0	627	280	627	0	0	515	219	515
OTHER		71	5	328	180	328	209	9	765	254	765
Subtotal:-----		103	8	11,452	9,118	11,946	258	12	11,447	7,987	11,956
CANNED FRUIT											
CND PEACH&NCT (JUN)	MT										
JAPAN		363	969	363	969	5,812	372	1,121	372	1,121	6,391
CANADA		107	335	107	335	2,691	159	348	159	348	3,212
TAIWAN		264	174	264	174	2,460	224	157	224	157	2,106
MEXICO		63	118	83	118	1,775	69	95	69	95	1,421
HONG KONG		230	167	230	167	5,467	94	134	94	134	804
OTHER		289	549	289	549	5,611	259	469	259	469	5,033
Subtotal:-----		1,335	2,311	1,335	2,311	19,815	1,178	2,324	1,178	2,324	18,967
CND PEARS (JUN)	MT										
CANADA		96	88	96	88	1,508	95	99	95	99	1,579
EC 12		28	14	28	14	709	24	14	24	14	886
JAPAN		15	17	15	17	506	8	29	8	29	555
UNITED KINGDOM		0	0	0	0	466	0	0	0	0	662
MEXICO		0	19	0	19	321	0	30	0	30	310
OTHER		115	19	115	19	861	96	21	96	21	740
Subtotal:-----		254	157	254	157	3,905	222	192	222	192	4,071
CND PNEAPL (JAN)	MT										
JAPAN		683	163	1,652	576	2,742	323	148	1,237	559	2,237
CANADA		166	127	1,133	757	2,099	162	133	1,021	732	1,813
MEXICO		63	65	308	281	618	33	52	260	234	304
EC 12		91	57	356	245	488	86	49	114	224	447
OTHER		44	33	134	176	410	41	6	118	130	362
Subtotal:-----		1,017	442	3,582	2,040	6,357	625	387	2,950	1,880	5,386
FRT MIXTURES (JUN)	MT										
CANADA		394	0	394	0	3,583	617	0	617	0	4,912
PHILIPPINES		9	0	9	0	2,872	14	0	14	0	2,969
HONG KONG		170	0	170	0	2,326	107	0	107	0	1,632
SAUDI ARABIA		34	0	34	0	2,749	17	0	17	0	1,603
JAPAN		366	0	366	0	2,031	395	0	395	0	2,336
SINGAPORE		115	0	115	0	1,942	650	0	1,250	0	1,978
OTHER		607	0	607	0	1,102	650	0	650	0	6,954
Subtotal:-----		1,694	0	1,694	0	22,136	1,924	0	1,924	0	22,363
DRIED FRUIT											
DRD RAISINS (AUG)	MT										
EC 12		4,468	4,167	50,279	51,989	55,776	6,313	6,099	69,087	69,925	76,690
UNITED KINGDOM		2,473	2,129	23,592	23,411	26,578	3,488	3,139	34,212	32,461	38,693
JAPAN		2,042	2,376	21,663	21,497	24,999	2,650	3,349	28,130	28,899	32,391
GERMANY		1,024	931	12,206	12,043	13,562	1,549	1,300	14,510	15,479	16,043
CANADA		559	875	5,666	5,896	10,581	1,137	1,736	20,800	20,559	22,760
SWEDEN		301	334	6,769	6,035	7,166	429	518	8,403	7,500	8,859
OTHER		1,735	1,355	26,284	26,980	28,154	2,302	2,085	34,832	38,375	37,311
Subtotal:-----		9,104	9,108	114,661	116,397	126,675	12,829	13,787	161,253	165,258	178,011
DRD PRUNES (AUG)	MT										
EC 12		2,733	1,700	49,279	47,048	51,388	4,050	3,814	66,190	66,012	69,278
JAPAN		806	547	15,927	16,370	16,539	1,321	1,209	19,185	20,846	25,463
GERMANY		1,586	1,034	13,978	14,296	15,498	2,459	2,149	21,832	23,645	24,382
ITALY		617	305	13,558	11,464	14,014	1,091	849	21,352	19,710	22,522
UNITED KINGDOM		694	345	6,483	4,165	5,871	857	616	9,050	6,851	8,550
NETHERLANDS		351	207	6,446	4,587	5,860	382	521	6,886	6,521	7,304
OTHER		1,489	1,419	22,665	22,876	24,433	2,450	2,863	32,556	36,823	34,874
Subtotal:-----		5,807	4,153	85,921	84,220	91,319	8,959	8,826	120,577	126,480	128,534
FRUIT JUICES (SEP)											
ORNG JU CNC (DEC)	KL										
CANADA		12,242	9,099	86,266	67,288	134,664	5,514	4,103	38,182	30,082	59,896
EC 12		8,336	10,012	32,233	67,084	59,747	3,156	3,805	12,830	25,153	27,463
JAPAN		8,108	4,395	40,355	25,715	29,464	4,866	1,870	21,176	10,328	27,359
FRANCE		4,570	3,756	14,328	28,469	28,821	1,618	1,624	5,303	11,378	10,487
KOREA, REPUBLIC		2,142	4,259	3,406	17,531	10,077	1,123	1,777	6,934	7,447	10,223
OTHER		7,782	5,259	33,211	35,507	58,858	3,257	1,777	14,032	12,112	24,095
Subtotal:-----		38,610	33,024	205,471	213,225	332,249	17,977	13,283	93,155	84,923	144,036
ORNG JU NTCNC (DEC)	KL										
EC 12		4,452	2,608	18,595	12,229	32,356	3,329	1,544	13,105	8,201	23,181
CANADA		1,855	4,376	10,322	22,751	22,105	2,458	3,198	14,058	19,602	26,693
FRANCE		3,488	704	14,323	6,726	22,387	2,594	223	10,118	4,697	16,005
UNITED KINGDOM		945	704	3,713	2,893	9,038	715	393	2,610	1,761	10,243
JAPAN		395	22	6,585	2,761	4,571	343	153	2,610	1,761	8,516
OTHER		871	1,899	6,585	9,749	13,320	711	1,656	5,162	8,469	10,540
Subtotal:-----		7,573	9,085	38,776	50,489	75,361	6,882	6,552	34,835	38,033	64,130

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COMMODITY AND COUNTRY		QUANTITY				VALUE (1,000 DOLLARS)					
		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
FRUIT JUICES(SSS)											
GRAPEFRUIT JUICE (DEC)	KL										
JAPAN		3,176	3,234	22,988	20,475	30,946	2,259	2,167	16,228	14,021	21,895
EC 12		2,357	2,650	8,910	5,016	15,201	1,033	1,072	3,986	6,835	6,701
CANADA		1,752	842	5,925	5,105	10,773	808	606	4,266	3,675	7,257
NETHERLANDS		628	1,969	2,924	3,624	4,865	325	775	1,306	1,329	6,022
UNITED KINGDOM		1,275	2,172	2,462	3,719	4,865	490	33	1,317	1,144	2,044
OTHER		123	205	1,181	1,547	1,982	99	144	636	680	3,118
Subtotal:-----		6,857	6,931	39,005	42,143	58,902	4,199	3,989	25,116	25,411	37,471
FRESH VEGETABLES											
FR ASPARAGUS(OCT)	MT										
CANADA		1,072	1,736	8,700	9,427	9,031	2,100	3,671	17,624	20,471	18,496
JAPAN		0	3	5,862	7,068	5,964	0	11	23,160	27,019	23,685
SWITZERLAND		4	15	2,036	1,792	2,036	12	41	1,022	1,577	6,022
EC 12		122	112	1,824	1,770	1,889	325	301	5,418	5,185	5,670
OTHER		19	31	155	204	199	68	115	508	665	710
Subtotal:-----		1,217	1,897	18,556	20,261	19,119	2,568	4,138	52,732	58,317	54,583
FR ONIONS(OCT)	MT										
CANADA		12,209	17,542	73,075	86,142	100,916	4,569	5,739	30,443	38,147	40,009
MEXICO		84	15	9,112	17,470	20,848	20	4	2,756	5,625	6,095
JAPAN		131	19	20,659	2,149	20,707	12	12	3,798	5,075	5,231
OTHER		211	306	10,524	8,947	14,187	122	134	3,798	5,075	5,231
Subtotal:-----		12,435	17,882	113,369	114,708	155,658	4,746	5,880	41,394	49,379	55,764
CANNED VEGETABLES											
CND SWT CORN(AUG)	MT										
JAPAN		3,848	6,081	36,199	45,045	39,208	2,922	4,611	28,363	35,960	30,765
EC 12		4,504	5,833	33,902	51,998	38,954	3,513	4,235	26,627	37,177	30,488
TAIWAN		1,314	745	14,049	25,917	15,393	1,413	1,474	13,137	14,374	14,845
UNITED KINGDOM		1,291	2,164	10,324	17,119	11,665	1,199	1,206	8,838	14,143	10,532
GERMANY		791	790	11,180	14,737	26,625	1,587	6,248	12,471	12,471	9,295
HONG KONG		408	3,022	23,412	29,735	25,911	1,066	2,202	19,075	22,856	21,015
OTHER		2,343	3,022	23,412	29,735	25,911	1,066	2,202	19,075	22,856	21,015
Subtotal:-----		12,417	16,471	118,742	157,431	131,092	9,882	12,304	93,480	117,487	103,382
CND TOM PAS(JUL)	MT										
CANADA		2,854	3,504	32,427	46,004	32,427	2,341	3,183	30,145	38,098	30,145
JAPAN		220	1,621	9,561	1,935	2,580	235	185	4,804	2,842	8,304
MEXICO		279	108	1,071	1,992	2,071	1,444	88	1,391	1,392	4,481
KOREA, REPUBLIC		533	19	3,427	4,638	3,427	430	670	6,181	8,209	6,181
OTHER		1,317	877	7,374	10,542	7,374	990	670	6,181	8,209	6,181
Subtotal:-----		7,108	4,753	59,859	66,811	59,859	5,420	4,139	51,566	54,408	51,988
CND TOM SAUCE(JUL)	MT										
CANADA		2,043	4,253	37,736	46,201	37,736	2,332	3,944	37,670	45,466	37,670
JAPAN		301	395	6,112	6,169	4,112	256	684	2,651	4,941	5,651
MEXICO		433	730	8,464	11,559	8,464	575	726	8,157	9,913	2,677
OTHER		488	730	8,464	11,559	8,464	575	726	8,157	9,913	2,677
Subtotal:-----		3,264	5,515	57,093	69,428	57,093	3,179	5,688	54,156	68,093	54,156
FRZN VEGETABLES											
FRZN SWT CORN(JUL)	MT										
JAPAN		2,979	2,826	34,119	35,306	34,119	2,437	2,332	29,160	30,277	29,160
EC 12		74	87	5,603	5,603	5,603	52	86	2,001	1,131	2,001
UNITED KINGDOM		127	179	1,811	3,911	3,911	215	291	3,265	4,164	2,655
AUSTRALIA		265	373	3,811	5,498	3,811	215	291	3,265	4,164	2,655
MEXICO		763	700	10,948	12,783	10,948	611	490	8,840	9,877	8,840
OTHER		4,392	4,393	60,058	59,754	60,058	3,544	3,470	46,665	48,538	46,665
Subtotal:-----		4,392	4,393	60,058	59,754	60,058	3,544	3,470	46,665	48,538	46,665
FRZN F FRY(JUL)	MT										
JAPAN		9,758	10,446	120,973	123,735	120,973	6,746	7,298	85,814	86,084	85,814
KOREA, REPUBLIC		920	1,621	14,819	11,959	14,519	512	989	9,727	10,376	9,727
HONG KONG		973	1,122	9,702	11,260	9,702	600	734	6,142	7,107	6,142
OTHER		4,248	3,991	40,196	53,587	40,196	3,065	3,112	30,191	40,111	30,191
Subtotal:-----		15,789	17,180	185,390	202,543	185,390	10,823	12,133	131,874	143,678	131,874
TREE NUTS											
ALMONDS UNSH(JUL)	MT										
INDIA		179	343	4,129	8,926	4,129	210	668	5,088	14,037	5,088
JAPAN		105	206	1,038	1,038	1,038	107	0	1,906	1,832	1,906
EC 12		42	0	747	365	747	103	0	1,851	962	1,851
MEXICO		41	47	1,989	1,989	1,989	90	90	4,528	4,664	4,528
OTHER		697	596	11,888	16,313	11,888	1,850	1,187	25,203	32,854	25,203
Subtotal:-----		697	596	11,888	16,313	11,888	1,850	1,187	25,203	32,854	25,203
ALMOND SH/PRP(JUL)	MT										
EC 12		4,283	4,443	106,617	95,640	106,617	13,631	15,492	336,151	316,044	336,151
JAPAN		1,524	1,848	44,805	47,451	44,805	4,754	8,168	136,345	151,505	136,345
GERMANY		939	1,389	18,202	19,947	18,202	3,502	5,529	63,391	74,387	63,391
NETHERLANDS		505	630	12,751	12,274	12,751	1,695	1,496	48,956	33,336	36,986
FRANCE		925	683	10,930	12,584	10,930	2,984	2,297	35,984	40,895	35,984
UNITED KINGDOM		2,386	3,668	52,392	52,392	52,392	8,110	12,898	171,939	174,001	171,939
OTHER		7,807	8,500	177,211	168,469	177,211	25,244	33,919	571,481	564,432	571,481
Subtotal:-----		7,807	8,500	177,211	168,469	177,211	25,244	33,919	571,481	564,432	571,481
WALNUTS SH(AUG)											
EC 12		305	38	7,026	8,175	7,269	1,076	53	19,588	20,578	20,190
CANADA		276	454	2,873	3,578	3,092	1,201	1,923	19,089	19,478	11,957
JAPAN		119	94	2,804	3,286	464	412	464	9,346	10,308	10,308
GERMANY		169	38	1,639	5,120	1,797	507	53	5,050	6,723	5,331
FRANCE		1	0	1,465	666	1,465	10	0	2,238	1,912	2,336
ISRAEL		129	11	1,437	839	1,437	98	50	3,356	3,309	3,356
OTHER		197	147	4,280	3,060	4,642	864	725	12,192	10,510	12,988
Subtotal:-----		919	744	18,419	17,936	19,441	3,504	3,163	57,730	59,009	60,778

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COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)							
COUNTRY REGION		CUMR LAST YR	MO CURR YR	CUMR LAST YR	MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CUMR LAST YR	MO CURR YR	CUMR LAST YR	MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR
TREE NUTS															
WALNUTS UNSH(AUG)	MT	0	136	43,787	30,792	43,787	0	142	73,634	61,509	73,634				
EC 12		0	0	12,594	9,993	12,594	0	0	20,964	19,606	20,964				
SPAIN		0	0	10,573	6,639	10,573	0	0	16,523	13,485	16,523				
GERMANY		0	0	9,805	4,501	9,805	0	0	17,290	8,853	17,290				
ITALY		0	10	5,637	5,551	5,637	0	36	10,157	11,635	10,157				
NETHERLANDS		116	201	6,510	6,286	6,510	282	387	13,591	13,703	14,077				
OTHER		116	338	50,297	37,078	50,477	282	529	87,225	75,212	87,710				
Subtotal:-----															
HOPS&PRODUCTS															
HOP PELTS (SEP)	MT	131	122	1,073	833	1,213	904	820	6,887	5,731	7,860				
CANADA		362	212	1,056	1,310	1,061	1,304	850	4,077	5,891	4,121				
BRAZIL		4	51	624	588	671	27	285	4,252	4,35	4,784				
EC 12		102	112	301	374	337	531	1,441	1,601	2,233	1,831				
MEXICO		0	28	303	335	313	3	0	2,327	1,819	2,327				
GERMANY		0	0	0	0	0	0	0	732	0	1,32				
UNION OF SOVIET		50	73	1,195	1,414	1,366	604	359	6,928	9,045	8,704				
OTHER															
Subtotal:-----		650	670	4,555	4,619	4,953	3,369	3,754	25,478	27,552	29,012				
HOP EXTRACT (SEP)	MT	131	15	1,644	1,322	1,826	1,875	376	21,307	22,875	24,252				
EC 12		16	13	844	1,646	912	368	347	8,876	11,104	10,149				
GERMANY		1	35	616	706	616	6	410	9,817	12,127	9,817				
MEXICO		107	402	402	398	501	0	0	2,922	2,971	3,940				
BRAZIL		186	0	376	0	376	918	0	2,008	0	2,008				
RUSSIAN FEDERATI		37	22	232	126	293	418	476	3,053	2,908	3,961				
PHILIPPINES		0	71	849	1,084	1,082	495	685	13,906	19,910	16,066				
OTHER															
Subtotal:-----		498	144	4,119	3,636	4,672	4,213	1,947	52,913	60,791	60,044				
HOPS,NSPF (SEP)															
EC 12	MT	0	1	1,761	2,047	1,761	0	8	7,324	10,698	7,324				
GERMANY		0	0	1,459	1,649	1,459	0	0	5,991	8,370	5,991				
UNITED KINGDOM		0	0	172	305	172	0	0	1,856	0	1,856				
KOREA, REPUBLIC		0	0	53	0	156	0	0	644	0	1,164				
MEXICO		0	0	57	58	131	81	59	490	589	911				
BELGIUM-LUXEMBOU		0	6	130	64	130	0	0	690	383	590				
OTHER		25	6	415	455	488	617	10	3,774	4,199	4,236				
Subtotal:-----		34	13	2,285	2,560	2,535	698	107	12,233	15,486	13,636				
WINE															
GRAPE WINE (JAN)	KL	3,157	3,386	19,795	23,103	41,289	4,849	5,358	29,670	32,959	62,260				
EC 12		3,157	2,776	16,027	18,027	34,117	3,920	3,465	18,131	20,128	43,469				
CANADA		1,865	1,670	10,499	10,742	27,832	3,920	3,465	18,131	20,128	43,469				
UNITED KINGDOM		1,685	989	8,930	5,841	17,760	1,429	1,429	11,722	8,592	23,566				
JAPAN		1,899	1,903	13,554	12,596	27,265	2,457	2,813	17,057	16,578	36,098				
OTHER															
Subtotal:-----		10,256	9,054	58,306	57,276	120,432	13,596	13,065	76,781	78,256	165,394				

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COMMODITY AND COUNTRY		QUANTITY						VALUE (1,000 DOLLARS)					
COUNTRY	REGION	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR		
FR FRUIT & MLNS													
FR APPLES (JUL)	MT	4,647	8,214	32,884	28,513	32,884	6,335	9,457	37,793	30,602	37,793		
NEW ZEALAND		1,036	2,101	64,591	46,611	64,591	765	1,012	22,935	16,772	22,935		
CANADA		12,706	9,182	38,569	35,277	38,569	6,453	1,888	19,217	19,006	19,217		
OTHER		18,389	19,497	136,045	110,401	136,045	13,553	15,858	79,946	65,380	79,946		
Subtotal:-----													
FR PEARS (JUL)	MT	2,976	4,137	35,621	44,689	35,621	1,010	1,341	11,768	14,858	11,768		
CHILE		3,491	1,195	15,605	14,604	15,605	2,283	130	10,161	9,230	10,161		
ARGENTINA		685	284	5,978	5,479	7,978	467	300	10,868	8,178	10,868		
OTHER		7,152	4,615	59,203	64,772	59,203	3,759	1,771	32,797	32,266	32,797		
Subtotal:-----													
APRICOT (MAY)	MT	0	0	0	0	699	0	0	0	0	441		
CHILE		0	0	0	0	158	0	0	0	0	405		
NEW ZEALAND		0	0	0	0	911	0	0	0	0	132		
OTHER		0	0	0	0	0	0	0	0	0	978		
Subtotal:-----													
PEACH-NEC (MAY)	MT	0	0	0	0	40,869	0	0	0	0	25,810		
CHILE		0	0	0	14	1,088	0	0	0	0	997		
OTHER		0	0	0	14	41,956	0	0	0	16	26,807		
Subtotal:-----													
PLUM-PRUNE (MAY)	MT	0	0	380	10	23,893	0	0	228	13	15,116		
CHILE		0	0	10	1	98	0	0	19	4	80		
OTHER		0	0	391	11	23,990	0	0	247	17	15,196		
Subtotal:-----													
FRESH GRAPES (MAY)	MT	43	25	4,947	2,089	284,846	29	29	3,058	1,583	207,103		
CHILE		23,683	16,191	36,904	41,222	37,056	51,340	20,654	66,821	55,100	67,144		
MEXICO		0	0	39	0	2,062	0	0	30	0	884		
OTHER		23,726	16,216	41,851	43,311	323,924	51,369	20,684	69,879	56,684	275,101		
Subtotal:-----													
FR RASPBRY (JAN)	MT	1,996	78	1,996	78	6,261	2,344	133	2,344	133	7,460		
CANADA		0	0	511	511	620	4	4	849	780	1,152		
OTHER		1,996	78	2,498	589	6,881	2,348	133	3,293	913	8,612		
Subtotal:-----													
FR STRAWBRIS (JAN)	MT	435	989	7,977	11,875	9,238	402	728	9,416	16,683	11,127		
MEXICO		0	6	467	248	1,558	1	12	697	434	3,978		
OTHER		435	995	8,445	12,123	10,797	403	740	10,113	17,117	15,106		
Subtotal:-----													
FR BANANA (JAN)	MT	94,027	69,423	471,958	447,860	954,484	28,750	21,905	137,546	135,988	280,981		
COSTA RICA		67,442	60,201	512,465	402,679	896,248	20,657	16,888	147,848	111,956	258,793		
ECUADOR		154,845	158,353	830,705	898,912	1,680,494	44,227	45,816	253,134	264,815	482,305		
OTHER		316,313	287,977	1,815,128	1,749,451	3,531,226	93,635	84,609	538,528	512,758	1,022,079		
Subtotal:-----													

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COMMODITY AND COUNTRY REGION		QUANTITY					VALUE (1,000 DOLLARS)				
		CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YR	CURR MO LAST YR	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YR
FR MANGO (JAN)	MT	13,183	20,229	40,088	59,315	68,255	13,741	13,514	40,334	47,931	62,815
MEXICO		808	5,109	5,109	11,671	9,145	741	1,485	5,365	9,223	8,672
OTHER		13,991	22,592	45,086	70,949	76,380	14,462	14,999	45,699	57,155	71,487
Subtotal:-----											
FR PINAPLE (JAN)	MT	6,173	6,084	31,391	36,678	58,169	2,879	2,744	14,487	16,240	27,337
COSTA RICA		3,301	2,390	17,974	14,010	31,359	895	652	4,897	5,112	9,100
HONDURAS		3,562	1,067	6,102	15,568	15,568	819	584	3,963	3,963	4,476
OTHER		13,006	10,501	69,406	66,547	121,559	4,593	3,981	23,818	24,114	43,643
Subtotal:-----											
FR CANTLEPE (MAY)	MT	7,627	2,976	45,731	19,386	104,864	1,242	505	13,464	4,967	29,666
MEXICO		0	0	1,731	3,288	35,094	0	0	0	991	1,961
COSTA RICA		0	0	5,120	3,316	55,437	0	0	1,183	1,074	14,510
HONDURAS		234	255	2,342	3,055	45,451	54	84	1,226	990	11,533
OTHER		7,860	3,231	57,924	30,045	240,846	1,296	589	16,864	8,992	75,505
Subtotal:-----											
FR MELON OT (MAY)	MT	6,372	5,985	17,722	12,181	51,767	1,506	1,329	5,769	3,724	17,944
MEXICO		175	7	8,863	1,602	45,268	48	3	489	914	11,269
COSTA RICA		0	0	3,855	1,602	45,268	48	3	1,102	563	14,826
OTHER		6,547	5,982	22,482	14,655	121,899	1,555	1,332	7,360	4,601	44,039
Subtotal:-----											
FR ORANGES (NOV)	MT	0	0	4,504	0	4,504	0	0	3,033	0	3,033
MOROCCO		0	0	0	0	0	0	0	0	0	0
AUSTRALIA		37	0	2,619	1,237	2,619	13	0	1,207	483	1,207
MEXICO		16	336	3,729	3,052	5,989	201	83	5,877	1,886	7,388
OTHER		52	338	10,851	4,290	15,629	214	85	5,811	1,585	7,388
Subtotal:-----											
CANNED FRUIT											
CND MANDRN (JAN)	MT	1,980	2,280	27,680	12,224	35,376	2,524	2,271	35,850	11,722	45,761
EC 12		1,979	2,280	27,679	12,224	35,374	2,522	2,271	35,848	11,720	45,757
SPAIN		2,420	1,836	15,143	8,451	24,636	1,561	1,548	15,399	7,713	23,981
CHINA, PEOPLES R		255	188	1,773	8,451	24,636	1,561	1,548	15,399	7,713	23,981
OTHER		4,755	4,303	44,596	21,326	82,085	5,348	4,001	53,665	19,634	72,961
Subtotal:-----											
CND BLK OLV (NOV)	MT	1,227	1,411	9,964	7,974	13,372	2,768	2,719	21,035	16,718	28,810
EC 12		1,071	1,186	8,757	6,655	11,550	2,309	2,271	17,747	13,385	23,860
SPAIN		394	269	1,737	1,737	3,799	866	481	3,521	3,126	6,303
MOROCCO		22	15	167	88	234	43	22	374	150	505
OTHER		1,643	1,689	12,336	9,799	17,405	3,477	3,223	24,930	19,994	35,618
Subtotal:-----											
CND GRN OLV (NOV)	MT	3,791	3,548	23,929	27,124	38,529	9,596	8,737	59,909	69,899	100,411
EC 12		3,723	3,471	23,511	26,492	37,826	9,521	8,572	58,939	68,747	98,840
SPAIN		3,723	3,471	23,511	26,492	37,826	9,521	8,572	58,939	68,747	98,840
OTHER		3,918	3,759	24,676	28,541	40,152	9,814	9,073	61,390	72,131	102,279
Subtotal:-----											
CND PEACH (JUN)	MT	446	783	446	783	20,063	258	521	258	521	13,745
EC 12		427	781	427	781	19,021	243	513	243	513	12,996
GREECE		819	137	819	137	1,858	684	80	684	80	1,363
OTHER		1,265	920	1,265	920	21,921	942	800	542	500	15,109
Subtotal:-----											
CND PINAPLE (JAN)	MT	14,220	15,052	111,572	96,714	174,077	9,261	9,346	78,284	61,660	117,327
THAILAND		3,390	5,771	63,588	20,998	128,183	6,507	6,249	42,105	42,504	85,738
PHILIPPINES		3,314	8,340	18,621	20,759	38,713	1,749	1,749	11,448	8,778	22,242
OTHER		25,923	29,134	193,682	178,471	340,973	17,517	17,335	131,837	112,942	225,306
Subtotal:-----											
DRIED FRUIT											
DRD APRCT (JUL)	MT	230	901	8,137	10,217	8,137	614	1,906	16,893	23,134	16,893
TURKEY		29	15	194	299	194	89	97	475	729	475
OTHER		258	915	8,331	10,516	8,331	703	2,003	17,368	23,863	17,368
Subtotal:-----											
DATES (SEP)	MT	588	306	4,146	3,526	4,363	875	310	4,161	3,842	4,318
PAKISTAN		25	29	1,648	892	1,660	39	86	1,572	980	1,605
CHINA, PEOPLES R		747	395	6,681	5,061	6,995	886	444	7,344	6,082	7,720
Subtotal:-----											
DRD FIG (SEP)	MT	0	0	1,100	969	1,100	0	0	3,351	2,403	3,351
EC 12		0	0	1,055	943	1,055	0	0	3,210	2,301	3,210
GREECE		0	203	600	806	600	0	140	1,367	976	1,367
TURKEY		0	0	18	360	18	0	0	0	180	41
OTHER		0	203	1,718	2,134	1,718	0	140	4,758	3,560	4,758
Subtotal:-----											
DRD RAISIN (AUG)	MT	174	177	3,575	1,042	4,224	224	217	3,944	1,273	4,546
CHILE		0	0	3,386	3,598	3,422	0	0	2,673	2,462	2,707
MEXICO		122	20	472	1,412	579	136	24	477	553	593
OTHER		296	197	7,433	6,052	8,225	361	241	7,093	5,298	7,847
Subtotal:-----											
FRUIT JUICE (SSE)											
APPLE JUIC (JUL)	KL	72,890	40,313	303,296	222,727	303,296	26,715	7,817	111,840	58,379	111,840
ARGENTINA		3,859	25,042	206,757	229,468	206,757	1,896	6,442	86,019	69,762	86,019
EC 12		3,102	19,644	146,966	186,794	146,966	1,625	5,092	61,953	56,118	61,953
GERMANY		27,453	30,631	356,207	369,967	356,207	12,078	7,346	131,096	118,171	131,096
OTHER		104,201	95,985	866,260	822,162	866,260	40,689	21,606	328,955	246,312	328,955
Subtotal:-----											
FCOJ (DEC)	KL	38,330	57,092	508,706	415,015	973,422	10,349	5,842	153,836	60,006	249,284
BRAZIL		7,537	13,640	55,823	44,400	102,028	2,274	3,048	16,223	24,341	32,627
OTHER		45,867	70,732	584,529	469,415	1,079,450	13,274	8,116	180,007	73,242	281,912
Subtotal:-----											
GRAPE JU (JAN)	KL	10,865	176	27,477	3,868	90,118	3,927	61	9,751	1,737	33,525
ARGENTINA		10,502	8,132	43,211	68,933	97,332	4,262	3,048	16,223	24,341	36,455
OTHER		21,367	8,308	70,668	72,801	187,449	8,189	3,108	25,973	26,078	69,979
Subtotal:-----											

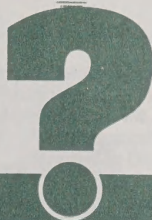
U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JUNE 1993

COMMODITY AND COUNTRY		QUANTITY					VALUE (1,000 DOLLARS)				
COUNTRY	REGION	CURR MO	LAST YR	CURR MO	LAST YR	YR TDT	CURR MO	LAST YR	CURR MO	LAST YR	YR TDT
PNEAPL JUNCN(JAN)	KL	12,610	14,287	97,843	93,245	133,453	3,074	2,787	26,236	19,248	34,845
THAILAND		9,441	7,583	62,396	54,653	128,027	1,922	1,614	12,575	11,272	26,052
PHILIPPINES		2,178	1,260	12,400	13,569	23,132	889	421	4,317	3,888	9,942
OTHER		2,229	23,129	172,639	161,467	284,613	5,886	4,824	43,127	34,788	66,839
Subtotal:-----											
PNEAPL JUNCN(JAN)	KL	2,847	1,381	16,486	11,660	28,920	1,051	512	6,351	4,333	10,956
PHILIPPINES		967	1,467	3,754	6,401	12,935	435	196	1,424	1,272	2,696
JAPAN		153	85	2,208	1,008	6,249	92	45	817	561	2,176
OTHER		3,967	2,933	22,449	19,069	48,104	1,578	753	8,593	6,367	17,830
Subtotal:-----											
FROZEN FRUIT											
FZN STRBRY(DEC)	MT	1,825	1,884	15,406	16,401	19,087	1,929	1,839	13,810	15,478	16,855
MEXICO		96	81	567	781	1,378	339	140	3,556	2,811	4,823
OTHER		1,921	1,965	15,973	17,181	20,465	2,268	1,980	17,366	18,288	21,678
Subtotal:-----											
FRESH VEGETABLES											
FR BEANS(OCT)	MT	89	60	9,963	11,406	9,999	74	59	10,735	14,192	10,774
MEXICO		4	40	271	214	602	3	32	201	259	530
OTHER		93	100	10,234	11,619	10,601	77	91	10,936	14,451	11,305
Subtotal:-----											
FR CARROT(OCT)	MT	90	82	38,065	30,415	49,049	31	18	10,761	7,970	14,001
CANADA		674	278	14,972	9,830	15,868	158	74	3,846	2,948	4,051
MEXICO		19	17	313	478	374	5	12	116	307	163
OTHER		783	377	53,350	40,724	65,291	194	104	14,722	11,226	18,216
Subtotal:-----											
FR CABBAGE(OCT)	MT	40	328	8,814	12,910	11,872	8	130	2,501	2,942	3,184
CANADA		233	132	6,454	8,817	9,168	27	15	1,343	1,278	1,385
MEXICO		32	301	462	784	509	44	181	320	410	381
OTHER		305	761	18,113	20,178	21,549	79	326	4,164	6,730	4,951
Subtotal:-----											
FR CELERY(OCT)	MT	0	0	8,794	11,581	8,794	0	0	2,459	4,719	2,459
CANADA		0	0	828	644	5,256	0	0	214	102	1,640
MEXICO		36	18	675	523	926	6	3	114	102	1,640
OTHER		36	18	10,297	12,717	14,986	6	3	2,784	4,963	4,255
Subtotal:-----											
FR CUCMBR(OCT)	MT	4,762	5,259	143,557	207,475	150,901	2,575	3,099	58,895	74,342	61,213
MEXICO		599	443	23,106	23,421	23,981	504	451	7,277	6,843	8,679
OTHER		5,461	5,703	165,663	230,895	174,881	3,078	3,550	66,173	81,185	69,892
Subtotal:-----											
FR CAULFLWR(OCT)	MT	41	0	492	93	4,294	22	0	173	26	1,432
CANADA		0	2	4,942	666	4,942	0	3	1,082	319	1,082
MEXICO		0	0	152	125	152	0	0	61	104	61
OTHER		41	2	5,559	911	9,360	22	3	1,315	448	2,575
Subtotal:-----											
FR GARLIC(OCT)	MT	3,656	3,156	9,298	8,878	11,287	3,354	3,016	8,946	9,016	11,188
MEXICO		26	0	2,360	2,225	2,389	29	0	2,815	2,490	2,843
ARGENTINA		24	126	1,590	2,437	5,078	55	165	2,292	2,956	4,648
OTHER		3,706	3,282	13,248	13,540	18,754	3,438	3,181	14,062	14,462	18,679
Subtotal:-----											
FR ONION(OCT)	MT	5,882	7,732	141,353	179,253	151,526	5,541	5,436	81,520	83,747	91,466
MEXICO		751	770	34,685	15,203	37,884	708	472	15,732	6,216	17,745
OTHER		6,633	8,502	176,038	194,456	189,410	6,249	5,908	97,252	89,963	109,211
Subtotal:-----											
FR PEPPERS(OCT)	MT	2,787	2,933	94,793	127,411	107,856	5,612	4,140	96,156	124,495	109,276
MEXICO		1,307	2,189	5,848	9,685	7,736	2,904	5,117	17,829	27,256	25,946
EC 12		1,285	2,119	5,303	9,402	9,507	2,830	5,003	17,260	26,416	25,154
NETHERLANDS		158	346	1,511	1,800	2,493	412	785	3,622	3,680	4,125
OTHER		4,251	5,448	101,745	138,896	120,085	8,927	10,041	117,607	155,631	140,347
Subtotal:-----											
FR SEED POT(OCT)	MT	324	297	54,810	74,370	55,174	27	42	7,755	11,472	7,805
MEXICO		22	17	98	13	58	26	10	26	53	75
OTHER		346	314	54,832	74,468	55,232	54	51	7,782	11,525	7,859
Subtotal:-----											
FR TBL POT(OCT)	MT	6,249	10,678	80,908	207,048	98,431	944	2,131	13,999	34,220	16,465
CANADA		6,261	10,678	81,000	207,061	98,523	955	2,131	14,074	34,223	16,539
OTHER											
Subtotal:-----											
FR TOMATO(OCT)	MT	11,093	13,367	166,160	323,439	202,839	4,829	14,890	113,567	266,312	132,004
MEXICO		1,916	3,502	9,404	11,409	12,003	1,890	4,164	8,336	13,357	11,176
OTHER		13,009	16,869	175,564	334,849	214,842	6,720	19,044	121,903	279,668	143,179
Subtotal:-----											
FR ASPARG(OCT)	MT	273	373	17,068	18,992	19,877	240	330	24,346	28,232	28,987
MEXICO		15	43	4,493	5,200	5,524	14	43	5,077	5,575	6,070
OTHER		289	416	21,561	24,193	25,401	254	373	29,423	33,807	33,058
Subtotal:-----											
CANNED VEGETABLES											
CND TOM PST(JUL)	MT	3,884	488	10,791	20,312	10,791	2,620	323	6,897	14,818	6,897
MEXICO		1,012	192	7,986	17,76	7,986	634	135	5,740	4,222	6,340
CHILE		85	126	4,827	3,881	4,827	82	114	3,339	2,789	3,339
OTHER		4,981	805	23,604	31,369	23,604	3,235	571	15,976	21,730	15,976
Subtotal:-----											

U.S. IMPORTS OF SELECTED HORTICULTURAL COMMODITIES BY ORIGIN
MARKETING YEAR BEGINNING AS INDICATED
JUNE 1993

COMMODITY AND COUNTRY REGION	QUANTITY					VALUE (1,000 DOLLARS)						
	CURR MO LAST	CURR YR	CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	CURR MO LAST	CURR MO CURR YR	YR TOT LAST YR	YR TOT CURR YR	LAST YEAR	LAST YEAR
CND TOM SAUCE(JUL) MT												
EC 12	36	43	1,796	853	1,796	64	40	1,581	756	1,581	1,581	1,581
ITALY	36	43	1,633	770	1,633	62	40	1,515	708	1,515	1,515	1,515
DOMINICAN REUBL	39	196	1,341	1,627	1,341	60	129	885	1,050	885	885	885
CHILE	830	32	1,836	2,239	1,836	394	16	1,262	1,262	1,262	1,262	1,262
OTHER	3	386	1,941	5,165	1,941	5	270	1,485	5,989	1,485	1,485	1,485
Subtotal:-----	947	657	6,934	9,863	6,934	512	455	4,485	17,912	4,485	4,485	4,485
CND TOMATO(JUL) MT												
CHILE	1,435	2,033	13,146	16,630	13,146	596	1,023	6,095	7,462	6,095	6,095	6,095
EC 12	763	509	12,839	16,765	12,839	589	236	5,255	6,087	5,255	5,255	5,255
ISRAEL	0	0	12,246	15,434	12,246	0	0	2,578	5,594	2,578	2,578	2,578
ITALY	759	678	15,650	11,094	11,094	284	236	4,543	6,329	4,543	4,543	4,543
OTHER	683	227	4,467	4,661	4,467	377	105	2,537	2,229	2,537	2,537	2,537
Subtotal:-----	3,280	2,938	43,112	45,297	43,112	1,562	1,364	18,098	17,912	18,098	18,098	18,098
CND MSHROOM(JUL) MT												
INDONESIA	999	897	13,221	15,958	13,221	1,985	40,279	39,390	40,279	39,390	40,279	40,279
HONG KONG	763	509	11,993	12,862	11,993	883	23,826	14,300	23,826	14,300	23,826	23,826
CHINA, PEOPLES R	1,388	465	11,494	11,240	11,494	766	20,843	19,532	20,843	19,532	20,843	20,843
TAIWAN	741	241	7,174	3,172	7,174	1,902	19,190	8,294	19,190	8,294	19,190	19,190
OTHER	692	1,037	7,804	10,261	7,804	2,603	17,313	23,540	17,313	23,540	17,313	17,313
Subtotal:-----	4,583	3,150	51,686	48,216	51,686	10,313	6,651	121,451	104,856	121,451	104,856	121,451
FROZEN VEGETABLES												
FZN BROCLI(SEP) MT												
MEXICO	10,964	10,163	120,597	146,432	10,964	7,545	6,723	82,994	97,324	82,994	97,324	97,324
OTHER	215	844	10,393	12,862	215	7,545	1,330	8,892	9,257	8,892	9,257	9,257
Subtotal:-----	11,179	10,707	130,990	159,293	10,964	7,667	7,053	89,886	106,582	89,886	106,582	106,582
FZN CAULIFL(SEP) MT												
MEXICO	123	159	17,829	19,342	17,829	93	117	14,591	13,782	14,591	13,782	14,591
OTHER	135	249	557	1,497	135	675	180	14,966	14,783	14,966	14,783	14,966
Subtotal:-----	258	408	18,386	20,839	18,386	102	297	29,557	28,565	29,557	28,565	29,557
FZN POTATO(SEP) MT												
CANADA	11,219	13,152	72,435	102,207	11,219	5,479	6,875	38,442	56,318	38,442	56,318	56,318
OTHER	21	21	243	268	21	2	35	238	180	238	180	238
Subtotal:-----	11,220	13,202	72,678	102,476	11,220	5,481	6,910	38,680	56,497	38,680	56,497	56,497
TREE NUTS												
PISTACHIO NSH(SEP) MT												
TURKEY	0	0	19	7	0	19	0	87	24	87	24	87
OTHER	0	0	22	7	0	40	0	17	2	17	2	17
Subtotal:-----	0	0	41	14	0	59	0	104	26	104	26	104
CASHEW NUT(AUG) MT												
INDIA	1,116	1,929	18,694	28,371	1,116	5,442	8,320	98,701	124,316	98,701	124,316	124,316
BRAZIL	2,634	2,303	21,696	25,613	2,634	9,185	39,608	59,617	89,617	59,617	89,617	89,617
OTHER	504	315	8,170	9,469	504	1,922	3,747	18,460	39,568	18,460	39,568	39,568
Subtotal:-----	4,254	4,546	48,560	59,196	4,254	16,549	51,655	176,778	233,501	176,778	233,501	233,501
FLIBERTS(AUG) MT												
TURKEY	187	329	2,744	3,750	187	524	864	7,622	9,750	7,622	9,750	9,750
OTHER	190	336	2,822	3,823	190	541	892	7,925	10,047	7,925	10,047	10,047
Subtotal:-----	377	665	5,566	7,573	377	1,065	1,756	15,547	19,797	15,547	19,797	19,797
PECANS NSH(SEP) MT												
MEXICO	0	0	8,110	12,772	0	9,698	0	20,191	33,861	0	33,861	33,861
OTHER	0	0	73	148	0	87	0	266	449	0	449	449
Subtotal:-----	0	0	8,183	12,920	0	9,785	0	20,457	34,310	0	34,310	34,310
WINES												
CHAMPSPRK WN(JAN) KL												
FRANCE	2,463	1,906	9,563	8,944	2,463	25,065	14,965	86,021	85,113	86,021	85,113	86,021
ITALY	1,109	650	3,488	3,429	1,109	9,470	9,447	60,103	62,528	60,103	62,528	62,528
OTHER	74	457	3,537	2,655	74	12,165	3,437	15,647	11,116	15,647	11,116	15,647
Subtotal:-----	2,501	1,927	9,833	9,094	2,501	30,742	25,206	15,067	86,653	15,067	86,653	86,653
FLAVERM WN(JAN) KL												
ITALY	1,345	1,246	6,417	5,161	1,345	4,369	4,387	22,208	18,956	22,208	18,956	22,208
SPAIN	918	680	3,725	2,784	918	2,295	1,623	9,159	6,632	9,159	6,632	9,159
PORTUGAL	294	289	1,982	1,818	294	917	1,025	7,882	5,860	7,882	5,860	7,882
OTHER	91	148	358	537	91	1,082	1,503	3,170	4,827	3,170	4,827	4,827
Subtotal:-----	1,355	1,271	6,479	5,244	1,355	14,493	4,408	22,484	19,299	22,484	19,299	22,484
OTH GP WINE(JAN) KL												
FRANCE	20,665	425	80,606	2,127	20,665	83,216	82,039	320,529	3,657	320,529	3,657	320,529
ITALY	7,007	41	28,375	2,212	7,007	26,726	42,309	176,058	1,138	26,726	1,138	26,726
OTHER	10,960	256	40,228	1,429	10,960	41,996	31,700	108,975	2,043	41,996	2,043	41,996
Subtotal:-----	28,632	489	98,687	2,460	28,632	91,873	91,681	359,752	4,303	91,873	4,303	91,873
OTH WN PROD(JAN) KL												
JAPAN	154	156	1,234	1,340	154	395	616	3,404	3,933	3,404	3,933	3,933
EC 12	435	415	1,953	1,734	435	621	524	2,647	2,391	2,647	2,391	2,647
SPAIN	111	104	517	256	111	1,603	170	769	378	769	378	769
OTHER	70	657	323	1,092	70	787	136	1,017	1,876	70	1,876	1,876
Subtotal:-----	660	1,228	3,509	4,165	660	7,592	1,152	6,841	8,200	6,841	8,200	8,200
CUT FLOWERS												
ROSES(JAN) NONE												
COLOMBIA	0	0	0	0	0	3,771	4,849	42,427	51,325	42,427	51,325	51,325
OTHER	0	0	0	0	0	1,532	1,908	14,452	16,804	1,532	16,804	16,804
Subtotal:-----	0	0	0	0	0	5,303	6,757	56,880	68,129	56,880	68,129	68,129
CARNATIONS(JAN) NONE												
COLOMBIA	0	0	0	0	0	4,869	5,036	49,088	46,795	4,869	46,795	46,795
OTHER	0	0	0	0	0	1,226	1,970	11,293	2,964	1,226	11,293	11,293
Subtotal:-----	0	0	0	0	0	5,091	5,162	51,058	48,078	5,091	48,078	48,078

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